

22 April 2008

# Interim Report I

January – March 2008

The Pöyry Group's net sales for the period under review were EUR 196.2 million (167.0 million in the same period 2007). Profit before taxes was EUR 22.6 (16.5) million.

The Group's consolidated balance sheet is healthy. The equity ratio was 43.2 (46.0) per cent and the net debt/equity ratio (gearing) -29.6 (-33.2) per cent.

Earnings per share were EUR 0.26 (0.19) and the return on investment 46.8 (39.5) per cent.

The order stock increased by EUR 11.5 million during the period under review to EUR 574.3 million. The number of personnel increased, amounting to 7417 at the end of the review period (7269 at the end of 2007).

Consolidated net sales will increase during 2008. Profit before taxes will improve in 2008.

The interim report has been prepared in accordance with the IAS 34 following the same accounting principles as in the annual financial statements for 2007. In the Financial Statements for 2008 the Group will also adopt the new pronouncement "IFRIC 14 IAS 19 - The Limit on a Defined Benefit Asset, Minimum Funding Requirements and their Interaction". The pronouncement has no significant effect for the Group.

The data in this interim report are unaudited.

## **BUSINESS GROUPS**

### **Energy**

Net sales for the period under review were EUR 58.1 (51.4) million. Operating profit was EUR 5.6 (5.3) million.

Demand for energy-related services has remained good in Europe. The demand situation in other geographical market areas is stable. Investments in the energy sector have grown strongly during the past few years, resulting in a shortage of project implementation capacity. This has also resulted in increased investment costs. These factors have contributed to the delays in implementing certain projects.

The order stock is good, amounting to EUR 205.8 million at the end of the review period (212.7 at the end of 2007).

### **Forest Industry**

Net sales for the period under review were EUR 76.8 (64.6) million. Operating profit amounted to EUR 12.8 (7.8) million. The favourable earnings development during the review period is due to good capacity utilisation, the successful completion of some major projects, and the good demand situation in Latin America.

New investments in the forest industry have mostly taken place in emerging markets. Demand for chemical industry-related and local services has remained stable, as has demand for management consulting services.

The business group's order stock has increased and is on a good level, amounting to EUR 135.6 million (123.8 at the end of 2007). The most important new projects received during the review period were the engineering contract with Propapier GmbH for their paper ma-

chine project at a new site in Eisenhüttenstadt, Germany (EUR 10 million) and the EPCM (Engineering, Procurement and Construction Management) services contract with Roal Oy for an enzyme plant development project in Rajamäki, Finland (EUR 3 million).

### **Infrastructure & Environment**

Net sales for the period under review were EUR 60.9 (50.8) million. Operating profit was EUR 4.4 (3.7) million.

Demand for infrastructure and environment-related services has remained stable. The business group continued to strengthen its position in local and international markets.

The order stock amounted to EUR 232.5 million (226.3 at the end of 2007), which is a good level. The most important new projects were the extension to the existing consultancy engineering contract with Metro de Maracaibo C.A., Venezuela (EUR 5.5 million), the consultancy assignments for three water projects in Nigeria, West Africa, financed by the World Bank (EUR 3 million), the consultancy assignment in a water sector project in Vietnam, financed by the World Bank (EUR 2.5 million) and the engineering contract with the Ministry of Transport of Bulgaria for the rehabilitation of the railway line between Sofia and Plovdiv (EUR 1.3 million).

## **GROUP STRUCTURE**

### **Forest Industry**

During the period under review, Pöyry acquired the remaining 30 per cent of the shares of ZAO "Giprobum-Pöyry" (formerly ZAO Giprobum Engineering), based in St. Petersburg, Russia. Pöyry now owns the company's entire share capital. The company was consolidated into Pöyry 100 per cent in 2007. The company is Russia's leading forest industry engineering firm, which employs about 250 experts.

### **Infrastructure & Environment**

IDP Consult Incorporated in the Philippines, which was acquired in 2007, has been consolidated into Pöyry as of the beginning of 2008. The company has a staff of 30 and annual net sales of about EUR 1.0 million.

Pöyry is expanding its transportation business and market presence in the infrastructure sector by acquiring 100 per cent of the shares of Consilier Construct Srl, Romania. The closure of this transaction is subject to a number of conditions that are expected to be fulfilled during April 2008.

Established in 1995, Consilier Construct is today a leading engineering consulting firm, employing about 220 experts. The company focuses on the transportation market, in particular on the road and rail sectors. Consilier Construct has a strong position in the transportation sector but is also active in the water and environment and the building sectors. In 2007 the company's net sales amounted to about EUR 10 million.

The acquisition represents an important step in developing Pöyry's transportation sector activities in the Eastern European market, which is expected to benefit substantially from the integration of Romania and the other new EU member states into the European Union. Consilier Construct will also play an active role in expanding other Pöyry Group activities

in Eastern Europe. Consilier Construct will be consolidated into Pöyry as of 1 May 2008 if the transaction has been concluded.

## **ORDER STOCK**

The Group's order stock is good. It increased by EUR 11.5 million during the period under review, totalling EUR 574.3 million at the end of March. At the end of 2007 the order stock was EUR 562.8 million.

## **PERSONNEL**

The number of personnel in the Group has increased, amounting to 7417 (7269 at the end of 2007).

## **BALANCE SHEET STRUCTURE AND FINANCIAL POSITION**

The Group's consolidated balance sheet is healthy. The equity ratio at the end of the review period was 43.2 (50.7 at the end of 2007) per cent. The Group's liquidity is good. The net debt/equity ratio (gearing) was -29.6 (-47.4 at the end of 2007) per cent.

## **CAPITAL EXPENDITURE**

The Group's capital expenditure for the period under review totalled EUR 2.8 (2.0) million, of which EUR 2.6 (2.0) million was invested mainly in IT hardware, software and systems. Capital expenditure due to share investments was EUR 0.2 (0.0) million.

## **RISKS AND UNCERTAINTIES**

No such new major risks or uncertainties were identified during the reporting period which, if realised, could be estimated to have a significant impact on the Group. A detailed report on the Group's risks and risk management is given in the Financial Statements of 2007.

## **SHARE CAPITAL AND SHARES**

The total number of shares at the end of 2007 was 58 652 614. During the period under review there were no changes in the number of shares.

### **Option programme 2004**

Pöyry PLC issued in 2004 stock options to the management of the Group as well as to a wholly-owned subsidiary of Pöyry PLC. The number of stock options is 550 000, entitling to subscription of four shares each, i.e. a total of 2 200 000 shares in Pöyry PLC.

The share subscription periods are the following: for stock options 2004A (660 000 shares) between 1 March 2007 and 31 March 2010, for 2004B (660 000 shares) between 1 March 2008 and 31 March 2011, and for 2004C (880 000 shares) between 1 March 2009 and 31 March 2012. All stock options have been issued and their receipt confirmed.

During 2007 173 768 new shares were subscribed with 43 442 stock options 2004A. During the period under review no subscriptions were made. After the period under review a total amount of 69 600 new shares were subscribed with 10 000 stock options 2004A and 7 400 stock options 2004B. The shares will be registered in the Trade Register after the pe-

riod under review. Following the registration of the subscribed shares the number of shares totals 58 722 214.

### **Performance share plan 2008-2010**

In December 2007 the Board of Directors of Pöyry PLC has approved a new share-based incentive plan for key personnel of Pöyry.

The plan comprises three earning periods, which are the calendar years 2008, 2009 and 2010. The rewards will be paid partly in the company's shares and partly in cash in 2009, 2010 and 2011.

The shares must be held for an approximate period of two years from the transfer date. No rewards shall be paid if the person or the company gives notice of termination before the end of an earning period. The paid reward must be returned to the company if the person or the company gives notice of termination within two years from the end of the earning period.

In the first earning period 2008, the incentive plan will include approximately 300 persons. The value of the plan for the earning period 2008 will correspond to the value of 270 000 shares if the performance of the Group is in line with the earnings criteria for target performance set by the Board of Directors. If the Group's performance exceeds the target and reaches maximum performance, as defined by the Board, the value of the plan can reach up to the value of 540 000 shares for the earning period 2008. The potential reward from the plan for the first earning period 2008 will be based on the Group's earnings per share (EPS) and net sales growth.

During the period under review 35.7 per cent of the maximum rewards for the earning period 2008 have been granted. After the period under review 55.1 per cent of the rewards have been granted, so 90.8 per cent of the maximum grantable shares for the earning period 2008 have been granted.

The fair value of the reward is expensed until the target group is entitled to the reward and the shares are freely transferable. The fair value of the share is the share price on the date at which the target group has agreed to the conditions of the plan reduced by the estimated dividends. The fair value of the cash proportion is remeasured at each reporting date based on the share price at the reporting date.

### **Authorisation to issue shares**

The Annual General Meeting (AGM) on 10 March 2008 authorised the Board of Directors to decide to issue new shares and to convey the company's own shares held by the company in one or more tranches. The share issue can be carried out as a share issue against payment or without consideration on terms to be determined by the Board of Directors and in relation to a share issue against payment at a price to be determined by the Board of Directors.

A maximum of 11 600 000 new shares can be issued. A maximum of 5 800 000 own shares held by the company can be conveyed.

The authorisation is in force for three years from the decision of the AGM.

The decision made by the AGM was published in its entirety in a stock exchange notice on 10 March 2008.

The Board has not exercised the authorisation during the period under review.

### **Authorisation to acquire the company's own shares**

The AGM on 10 March 2008 authorised the Board of Directors to decide to acquire the company's own shares with distributable funds on the terms given below. The acquisition of shares reduces the company's distributable shareholders' equity.

A maximum of 5 800 000 shares can be acquired. The company's own shares can be acquired in accordance with the decision of the Board of Directors either through public trading or by public offer at their market price at the time of purchase.

The authorisation is in force for 18 months from the decisions of the AGM.

The decision made by the AGM was published in its entirety in a stock exchange notice on 10 March 2008.

The AGM on 5 March 2007 authorised the Board of Directors to decide to acquire a maximum of 5 800 000 own shares of the company. On 10 December 2007 the Board of Directors resolved to exercise the authorisation for the implementation of the Performance share plan 2008-2010 described above. 237 557 own shares were acquired during the period 6 February to 7 March 2008. On 10 March 2008 the Board of Directors resolved to exercise the authorisation given by the Annual General Meeting 2008 and to continue the share buy back. By the end of March 2008, 43 529 own shares have been acquired based on this authorisation. The average price of the shares acquired on the basis of the said authorisations was EUR 15.01. Furthermore a subsidiary of Pöyry PLC owns 8 914 Pöyry PLC shares and thus the total amount of own shares held by the company on 31 March 2008 was 290 000 representing 0.5 per cent of all shares and 0.5 per cent of all votes.

### **Dividend**

The Annual General Meeting decided that a dividend of EUR 0.65 be distributed per outstanding share for 2007 (EUR 0.50 for 2006), totalling EUR 38.0 million. The dividend was paid on 20 March 2008.

### **Share price**

The company's shares are quoted on the OMX Nordic Exchange in Helsinki. The average trading price during the period under review was EUR 14.55, with a high of EUR 17.44 and a low of EUR 11.79. A total of 6.6 million of the company's shares were traded, equaling 11.3 per cent of the total number of shares and corresponding to a turnover of EUR 95.7 million.

## **PROSPECTS**

### **Energy**

The economic development in China, Russia and Latin America, combined with the expansion of the EU, create the basis for the demand for energy-related services. The EU's expanding energy legislation will continue to increase demand for management consulting

services in the energy sector. In addition, environmental legislation, focused in particular on combating climate change, will boost demand for services related to renewable energy and power plant modernisation. The price of crude oil is not expected to decline much, which creates new business opportunities in the oil and gas sectors. In the thermal power sector, clients' actions will focus on diversifying the structure of their energy supply to secure the continued availability of energy. Nuclear power will acquire greater importance in diversifying the energy supply. Because of the partly overheated investment situation in the energy sector the implementation of certain projects may be postponed. The business group has a strong market position and a good order stock. The business group's operating profit will improve in 2008.

### **Forest Industry**

Overall demand for engineering services is not expected to change much during 2008. Chemical pulp mill investments will mostly take place in South America, Asia and Russia. The focus of paper machine investments will be in the emerging markets of Asia and in some economies in transition. Because of overcapacity and cost pressures the challenging situation in the European and North American forest industry will continue. Demand for project implementation and local services will be promoted by new investments in biofuels and chemical industry. To improve the competitiveness of the forest industry, new solutions and actions will be needed to improve the efficiency of operations and overall productivity. Possible forest industry restructuring measures may result in increased demand for management consulting and investment banking services. The global market position of the business group is good and its order stock has increased. The business group's operating profit will improve in 2008.

### **Infrastructure & Environment**

Transportation system investments will increase in Eastern Europe, Asia and Latin America. The investment growth is supported by inputs in this sector by various financial institutions. Transportation system investments in Western Europe will remain stable. Climate change and environmental problems create a need for services in the water and environment sector. The strong growth of construction will continue in Russia. The volume growth in the Finnish construction market is levelling off during 2008. The business group's comprehensive service packages and its focus on specific competence areas will improve its competitiveness. The business group's order stock has increased and its market position is good. The business group's operating profit will improve clearly in 2008.

### **Group**

The Group has a strong market position in all of its business areas. The order stock is good and has increased by EUR 11.5 million during the period under review. Consolidated net sales will increase in 2008. Profit before taxes will improve in 2008. The repercussions in other national economies of the uncertainty in the US economy may have a negative impact on investment demand during 2008.

Vantaa, Finland, 21 April 2008

Pöyry PLC  
Board of Directors

Consolidated statement of income	1-3/2008	1-3/2007	1-12/2007
EUR million			
<b>NET SALES</b>	<b>196,2</b>	167,0	718,2
Other operating income	0,1	0,7	2,5
Share of associated companies' results	0,1	0,1	0,4
Materials and supplies	-4,1	-3,8	-14,3
External charges, subconsulting	-23,6	-18,7	-89,5
Personnel expenses	-107,0	-91,1	-375,9
Depreciation	-2,0	-2,1	-8,4
Other operating expenses	-37,7	-36,1	-159,2
<b>OPERATING PROFIT</b>	<b>22,0</b>	16,0	73,8
Proportion of net sales, %	11,2	9,6	10,3
Financial income	1,3	0,8	4,3
Financial expenses	-0,4	-0,3	-1,3
Exchange rate differences	-0,3	0,0	-0,2
Value decrease on non-current investment	0,0	0,0	-0,1
<b>PROFIT BEFORE TAXES</b>	<b>22,6</b>	16,5	76,5
Proportion of net sales, %	11,5	9,9	10,7
Income taxes	-7,1	-5,3	-23,7
<b>NET PROFIT FOR THE PERIOD</b>	<b>15,5</b>	11,2	52,8
Attributable to:			
Equity holders of the parent company	15,1	10,9	51,3
Minority interest	0,4	0,3	1,5
Earnings per share, EUR	0,26	0,19	0,88
Corrected with dilution effect	0,25	0,18	0,86



Consolidated balance sheet	31 March 2008	31 March 2007	31 December 2007
EUR million			
<b>ASSETS</b>			
<b>NON-CURRENT ASSETS</b>			
Goodwill	95,0	61,0	95,6
Intangible assets	5,4	7,3	6,6
Tangible assets	18,3	17,1	17,8
Shares in associated companies	5,1	5,0	5,2
Other shares	2,4	6,7	2,4
Loans receivable	0,1	1,0	0,1
Deferred tax receivables	5,9	5,4	5,7
Pension receivables	0,7	2,8	0,6
Other	4,4	8,6	4,9
	<b>137,3</b>	<b>114,9</b>	<b>138,9</b>
<b>CURRENT ASSETS</b>			
Work in progress	82,5	68,4	64,5
Accounts receivable	136,3	120,1	141,9
Loans receivable	0,7	0,0	0,6
Other receivables	12,3	13,9	15,6
Prepaid expenses and accrued income	10,5	11,2	10,9
Cash and cash equivalents	88,2	67,7	98,7
	<b>330,5</b>	<b>281,3</b>	<b>332,2</b>
<b>TOTAL</b>	<b>467,8</b>	<b>396,2</b>	<b>471,1</b>
<b>EQUITY AND LIABILITIES</b>			
<b>EQUITY</b>			
Equity attributable to the equity holders of the parent company			
Share capital	14,6	14,5	14,6
Share premium reserve	32,4	31,5	32,4
Legal reserve	19,5	19,1	19,5
Invested free equity reserve	4,6	0,0	4,6
Translation difference	-17,0	-11,0	-13,9
Retained earnings	98,6	84,5	125,4
	<b>152,7</b>	<b>138,6</b>	<b>182,6</b>
Minority interest	7,3	6,2	6,9
	<b>160,0</b>	<b>144,8</b>	<b>189,5</b>
<b>LIABILITIES</b>			
<b>Non-current liabilities</b>			
Interest bearing non-current liabilities	21,7	3,9	1,9
Pension obligations	6,7	6,7	6,6
Deferred tax liability	5,8	3,4	3,3
Other non-current liabilities	8,0	2,9	9,4
	<b>42,2</b>	<b>16,9</b>	<b>21,2</b>
<b>Current liabilities</b>			
Amortisations of interest bearing non-current liabilities	2,6	2,6	2,6
Interest bearing current liabilities	16,5	13,1	4,4
Provisions	3,8	2,9	5,0
Project advances	97,3	81,3	97,3
Accounts payable	21,1	21,2	22,9
Other current liabilities	39,0	39,0	38,3
Current tax payable	1,9	1,5	13,7
Accrued expenses and deferred income	83,4	72,9	76,2
	<b>265,6</b>	<b>234,5</b>	<b>260,4</b>
<b>TOTAL</b>	<b>467,8</b>	<b>396,2</b>	<b>471,1</b>

Statement of changes in financial position	1-3/2008	1-3/2007	1-12/2007
EUR million			
<b>FROM OPERATING ACTIVITIES</b>			
Net profit for the period	15,5	11,2	52,8
Depreciation and value decrease	2,0	2,1	8,4
Gain on sale of fixed assets	0,0	-0,7	-2,3
Share of associated companies' results	-0,1	-0,1	-0,4
Financial income and expenses	-0,6	-0,5	-2,8
Income taxes	7,1	5,3	23,7
Change in work in progress	-18,0	-15,7	-11,7
Change in accounts and other receivables	9,7	11,9	-5,6
Change in advances received	0,0	11,3	27,4
Change in payables and other liabilities	-3,6	-3,7	13,1
Received financial income	1,3	0,8	4,3
Paid financial expenses	-0,9	-0,3	-1,5
Paid income taxes	-6,6	-4,1	-19,1
<b>Total from operating activities</b>	<b>5,8</b>	<b>17,5</b>	<b>86,4</b>
<b>CAPITAL EXPENDITURE</b>			
Investments in shares in subsidiaries deducted with cash acquired	-2,5	-1,7	-23,4
Sales of shares in subsidiaries	0,0	0,0	0,3
Investments in other shares	0,0	0,0	0,0
Investments in fixed assets	-2,6	-2,0	-9,9
Sales of shares in associated companies	0,0	0,0	1,8
Sales of other shares	0,0	0,6	2,2
Sales of fixed assets	0,0	0,3	1,2
<b>Capital expenditure total, net</b>	<b>-5,1</b>	<b>-2,8</b>	<b>-27,8</b>
<b>Net cash before financing</b>	<b>0,7</b>	<b>14,7</b>	<b>58,6</b>
<b>FINANCING</b>			
New loans	20,5	0,0	0,0
Repayments of loans	-0,5	-0,5	-2,6
Change in current financing	11,9	6,8	-2,2
Change in non-current investments	0,0	0,0	0,5
Dividends	-36,8	-28,2	-30,0
Acquisition of own shares	-4,0	0,0	0,0
Share subscription	0,0	0,0	0,9
<b>Net cash from financing</b>	<b>-8,9</b>	<b>-21,9</b>	<b>-33,4</b>
<b>Change in cash and cash equivalents</b>	<b>-8,2</b>	<b>-7,2</b>	<b>25,2</b>
<b>Cash and cash equivalents at the beginning of period</b>	<b>98,7</b>	<b>74,9</b>	<b>74,9</b>
<b>Impact of translation differences in exchange rates</b>	<b>-2,3</b>		<b>-1,4</b>
<b>Cash and cash equivalents at the end of period</b>	<b>88,2</b>	<b>67,7</b>	<b>98,7</b>

## Statement of changes in equity

EUR million	Share capital	Share premium reserve	Legal reserve	Invested free equity reserve	Translation differences	Retained earnings	Total	Minority interest	Total equity
Equity 1 Jan. 2007	14,5	31,5	19,1	0,0	-10,9	102,6	156,8	6,1	162,9
Net income recorded direct to equity						0,0	0,0		0,0
Translation differences					-0,1		-0,1		-0,1
Net profit for the period						10,9	10,9	0,3	11,2
Income and expenses for the period					-0,1	10,9	10,8	0,3	11,1
Share issue							0,0		0,0
Shares subscribed with stock options							0,0		0,0
Payment of dividend						-29,1	-29,1	-0,2	-29,3
Expenses from incentive programme						0,1	0,1		0,1
Other changes	0,0	0,0	0,0	0,0	0,0	-29,0	-29,0	-0,2	-29,2
Equity 31 March 2007	14,5	31,5	19,1	0,0	-11,0	84,5	138,6	6,2	144,8
Equity 1 Jan. 2007	14,5	31,5	19,1	0,0	-10,9	102,6	156,8	6,1	162,9
Net income recorded direct to equity						0,0	0,0		0,0
Translation differences					-2,9		-2,9		-2,9
Net profit for the period						51,3	51,3	1,5	52,8
Income and expenses for the period					-2,9	51,3	48,4	1,5	49,9
Share issue				4,6		0,4	5,0		5,0
Shares subscribed with stock options	0,1	0,9					1,0		1,0
Payment of dividend						-29,1	-29,1	-0,7	-29,8
Transfer, retained earnings			0,4			-0,4	0,0		0,0
Expenses from incentive programme						0,5	0,5		0,5
Other changes	0,1	0,9	0,4	4,6	0,0	-28,5	-22,6	-0,7	-23,4
Equity 31 Dec. 2007	14,6	32,4	19,5	4,6	-13,9	125,4	182,6	6,9	189,5
Equity 1 Jan. 2008	14,6	32,4	19,5	4,6	-13,9	125,4	182,6	6,9	189,5
Net income recorded direct to equity						0,0	0,0		0,0
Translation differences					-3,1		-3,1		-3,1
Net profit for the period						15,1	15,1	0,4	15,5
Income and expenses for the period					-3,1	15,1	12,0	0,4	12,4
Acquisition of own shares						-4,0	-4,0		-4,0
Shares subscribed with stock options						0,0	0,0		0,0
Payment of dividend						-38,0	-38,0		-38,0
Expenses from incentive programme						0,1	0,1		0,1
Other changes	0,0	0,0	0,0	0,0	0,0	-41,9	-41,9	0,0	-41,9
<b>Equity 31 March 2008</b>	<b>14,6</b>	<b>32,4</b>	<b>19,5</b>	<b>4,6</b>	<b>-17,0</b>	<b>98,6</b>	<b>152,7</b>	<b>7,3</b>	<b>160,0</b>

Contingent liabilities	31 March 2008	31 March 2007	31 December 2007
EUR million			
For own debt	0,0	0,0	0,0
Other obligations			
Pledged assets	0,4	0,4	0,3
Other obligations	40,2	44,5	40,4
For others			
Pledged assets	0,1	0,1	0,1
Other obligations	0,1	0,0	0,1
Rent and lease obligations	112,0	106,1	113,6
Derivative instruments			
Foreign exchange forward contracts, notional values	14,4	25,3	16,9
Foreign exchange forward contracts, fair values	0,3	0,3	0,4
	-0,1	-0,2	0,0
Interest rate swaps, fair values	0,0	0,0	0,0

Pöyry PLC has made interest rate swaps for EUR 3.0 million external loans.

### Related party transactions

The transactions with the associated companies are determined on an arm's length basis.

Sales to associated companies	0,1	0,0	0,1
Loans receivable from associated companies	0,1	0,6	0,1
Accounts receivable from associated companies	0,1	0,0	0,0

### Shareholding and option rights of related parties

The members of the Board of Directors, the President and CEO, the Deputy to the President and CEO and the members of the Group Executive Committee owned on 31 March 2008 a total of 165 187 shares and 229 975 stock options (on 31 December 2007 a total of 207 107 shares, and 236 975 stock options 2004).

With the stock options the shareholding can be increased by 919 900 shares equalling 1.6 per cent of the total number of shares and votes. The stock option programme is described in the Financial Statements 2007.

### Performance share plan 2008-2010

In December 2007 the Board of Directors of Pöyry PLC approved a new share-based incentive plan for key personnel. The plan includes three earning periods, which are the calendar years 2008, 2009 and 2010. The rewards will be paid partly in the company's shares and partly in cash in 2009, 2010 and 2011. Shares must be held for a period of two years from the transfer date.

During the period under review 57 000 grants have been awarded to the President and CEO, to the Deputy to the President and CEO and to the members of the Group Executive Committee, corresponding to the value of not more than 57 000 shares.

The Performance share plan is described in the verbal part of the Interim report.

Key figures	1-3/2008	1-3/2007	1-12/2007
Earnings / share, EUR	<b>0,26</b>	0,19	0,88
Corrected with dilution effect	<b>0,25</b>	0,18	0,86
Equity attributable to equity holders of the parent company/share, EUR	<b>2,62</b>	2,38	3,11
Return on investment, % p.a.	<b>46,8</b>	39,5	41,7
Return on equity, % p.a.	<b>35,5</b>	29,1	30,0
Equity ratio, %	<b>43,2</b>	46,0	50,7
Equity / Assets ratio, %	<b>34,2</b>	36,6	40,2
Net debt / Equity ratio (gearing), %	<b>-29,6</b>	-33,2	-47,4
Net debt, EUR million	<b>-47,4</b>	-48,1	-89,9
Consulting and engineering, EUR million	<b>568,5</b>	553,1	551,4
EPC, EUR million	<b>5,8</b>	14,5	11,4
Order stock total, EUR million	<b>574,3</b>	567,6	562,8
Capital expenditure, operating, EUR million	<b>2,6</b>	2,0	9,1
Capital expenditure in shares, EUR million	<b>0,2</b>	0,0	44,2
Personnel in Group companies on average	<b>7368</b>	6451	6852
Personnel in Group companies at the end of the period	<b>7417</b>	6483	7269
Personnel in associated companies at the end of the period	<b>295</b>	257	277
<b>Change in intangible assets</b>			
EUR million			
Book value at beginning of period	<b>6,6</b>	7,9	7,9
Acquired companies	<b>0,0</b>	0,0	0,9
Capital expenditure	<b>0,2</b>	0,1	1,4
Decreases	<b>-0,6</b>	0,0	0,0
Depreciation and expensed	<b>-0,6</b>	-0,7	-3,5
Translation difference	<b>-0,2</b>	0,0	-0,1
Book value at end of period	<b>5,4</b>	7,3	6,6
<b>Change in tangible assets</b>			
Book value at beginning of period	<b>17,8</b>	17,0	17,0
Acquired companies	<b>0,0</b>	0,0	0,6
Capital expenditure	<b>2,4</b>	2,0	7,1
Decreases	<b>-0,1</b>	-0,3	-0,8
Depreciation	<b>-1,4</b>	-1,6	-6,0
Translation difference	<b>-0,4</b>	0,0	-0,1
Book value at end of period	<b>18,3</b>	17,1	17,8

Segment information	1-3/08	1-3/07	1-12/07	1-3/06	4-6/06	7-9/06	10-12/06	1-3/07	4-6/07	7-9/07	10-12/07
EUR million											
<b>NET SALES</b>											
Energy	58,1	51,4	217,5	42,8	45,6	49,1	59,9	51,4	51,8	51,6	62,7
Forest Industry	76,8	64,6	276,9	52,8	57,0	54,8	60,3	64,6	67,4	65,2	79,7
Infrastructure & Environment	60,9	50,8	222,5	48,3	50,7	48,7	54,1	50,8	53,4	55,6	62,7
Unallocated	0,4	0,2	1,3	0,1	0,6	0,4	-1,9	0,2	0,4	0,3	0,4
<b>Total</b>	<b>196,2</b>	<b>167,0</b>	<b>718,2</b>	<b>144,0</b>	<b>153,9</b>	<b>153,0</b>	<b>172,4</b>	<b>167,0</b>	<b>173,0</b>	<b>172,7</b>	<b>205,5</b>
<b>OPERATING PROFIT AND NET PROFIT FOR THE PERIOD</b>											
Energy	5,6	5,3	21,0	3,2	3,3	3,7	4,4	5,3	4,6	5,7	5,4
Forest Industry	12,8	7,8	39,0	4,4	4,6	6,4	7,5	7,8	8,6	9,9	12,7
Infrastructure & Environment	4,4	3,7	16,8	3,3	2,8	3,4	3,5	3,7	3,5	4,4	5,2
Unallocated	-0,8	-0,8	-3,0	-0,7	-0,4	-0,3	0,8	-0,8	-0,4	-0,7	-1,1
<b>Operating profit total</b>	<b>22,0</b>	<b>16,0</b>	<b>73,8</b>	<b>10,2</b>	<b>10,3</b>	<b>13,2</b>	<b>16,2</b>	<b>16,0</b>	<b>16,3</b>	<b>19,3</b>	<b>22,2</b>
<b>Financial income and expenses</b>											
Profit before taxes	22,6	16,5	76,5	10,5	10,4	13,2	16,1	16,5	16,8	19,9	23,3
Income taxes	-7,1	-5,3	-23,7	-3,5	-3,2	-4,2	-4,5	-5,3	-5,4	-6,3	-6,7
<b>Net profit for the period</b>	<b>15,5</b>	<b>11,2</b>	<b>52,8</b>	<b>7,0</b>	<b>7,2</b>	<b>9,0</b>	<b>11,6</b>	<b>11,2</b>	<b>11,4</b>	<b>13,6</b>	<b>16,6</b>
<b>Profit attributable to:</b>											
Equity holders of the parent company	15,1	10,9	51,3	6,9	6,9	8,6	11,2	10,9	11,0	13,5	15,9
Minority interest	0,4	0,3	1,5	0,1	0,3	0,4	0,4	0,3	0,4	0,1	0,7
<b>OPERATING PROFIT %</b>											
Energy	9,6	10,3	9,7	7,5	7,2	7,5	7,3	10,3	8,9	11,0	8,6
Forest Industry	16,6	12,1	14,1	8,3	8,1	11,7	12,4	12,1	12,8	15,2	15,9
Infrastructure & Environment	7,3	7,3	7,5	6,8	5,5	7,0	6,5	7,3	6,6	7,9	8,3
<b>Total</b>	<b>11,2</b>	<b>9,6</b>	<b>10,3</b>	<b>7,1</b>	<b>6,7</b>	<b>8,6</b>	<b>9,4</b>	<b>9,6</b>	<b>9,4</b>	<b>11,2</b>	<b>10,8</b>
<b>ORDER STOCK</b>											
Energy	205,8	214,8	212,7	220,0	237,1	222,6	204,9	214,8	233,8	223,7	212,7
Forest Industry	135,6	154,1	123,8	111,4	109,1	111,0	111,4	154,1	140,2	143,3	123,8
Infrastructure & Environment	232,5	198,4	226,3	187,6	185,3	183,7	191,0	198,4	204,6	216,7	226,3
Unallocated	0,4	0,3	0,0	0,1	0,0	0,0	0,3	0,3	0,3	0,0	0,0
<b>Total</b>	<b>574,3</b>	<b>567,6</b>	<b>562,8</b>	<b>519,1</b>	<b>531,5</b>	<b>517,3</b>	<b>507,6</b>	<b>567,6</b>	<b>578,9</b>	<b>583,7</b>	<b>562,8</b>
<b>Consulting and engineering</b>											
EPC	568,5	553,1	551,4	496,9	514,0	502,1	500,8	553,1	558,1	566,2	551,4
Total	5,8	14,5	11,4	22,2	17,5	15,2	6,8	14,5	20,8	17,5	11,4
<b>Total</b>	<b>574,3</b>	<b>567,6</b>	<b>562,8</b>	<b>519,1</b>	<b>531,5</b>	<b>517,3</b>	<b>507,6</b>	<b>567,6</b>	<b>578,9</b>	<b>583,7</b>	<b>562,8</b>
<b>NET SALES BY AREA</b>											
The Nordic countries	56,9	47,9	201,1								
Europe	85,5	70,9	307,8								
Asia	18,6	17,3	67,3								
North America	8,5	8,5	34,2								
South America	19,9	17,1	82,2								
Other	6,8	5,3	25,6								
<b>Total</b>	<b>196,2</b>	<b>167,0</b>	<b>718,2</b>								

