

JAAKKO PÖYRY GROUP
Financial Statements



2004

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ANNUAL GENERAL MEETING

The shareholders of Jaakko Pöyry Group Oyj are invited to attend the Annual General Meeting to be held on Thursday, March 3, 2005 at 4.00 p.m. at the Pöyry House, Jaakonkatu 3, FI-01620 Vantaa, Finland.

In order to attend and have the right to vote at the Annual General Meeting, a shareholder must be entered in the Register of Shareholders of the company held by Finnish Central Securities Depository Ltd. on Monday, February 21, 2005, and give a prior notice to attend the Meeting by 12.00 noon Finnish time on Wednesday, March 2, 2005.

Shareholders wishing to attend the Annual General Meeting are requested to confirm their attendance by giving a prior notice to attend the meeting either

- through the company's Internet pages at **www.poyry.com** (available only for directly registered shareholders),
- by letter to Jaakko Pöyry Group Oyj, Legal Matters, P.O.Box 4, FI-01621 Vantaa, Finland,
- by telefax +358 9 878 1816, or
- by telephone +358 9 8947 2224 weekdays between 9.00 a.m. and 4.00 p.m. Finnish time

Any letters of proxies shall be included when confirming attendance at the Annual General Meeting.

A complete notice to convene the Annual General Meeting has been mailed to all shareholders at their registered addresses.

ADDRESS CHANGES

Shareholders are kindly requested to inform changes in their address or other personal data to their custodian.

DIVIDEND

The Board of Directors proposes to the Annual General Meeting on March 3, 2005 that a dividend of EUR 1.20 per share be paid for the year 2004. The dividend will be payable on March 15, 2005. This dividend is payable to shareholders entered into the Shareholder Register maintained by Finnish Central Securities Depository Ltd. on the record date, March 8, 2005 set by the Board of Directors.

FINANCIAL INFORMATION IN 2005

In 2005 Jaakko Pöyry Group Oyj will publish its interim reports as follows:

January–March	April 27 at 8.30 a.m. Finnish time
January–June	July 28 at 8.30 a.m. Finnish time
January–September	October 28 at 8.30 a.m. Finnish time

HIGHLIGHTS 2004

Earnings per share for the financial year were EUR 1.30. The return on investment exceeded the strategic target and was 21.6 per cent. The consolidated balance sheet is healthy and the net debt/equity ratio (gearing) was -40.9 per cent. The order stock increased to EUR 373.2 million at the end of the year. The Board of Directors proposes to the Annual General Meeting that a dividend of EUR 1.20 per share be paid.

The recession in the world economy which began in 2001 turned into economic growth during 2004. The growth has been strongest in North America and Asia. Prospects for 2005 are mostly good.

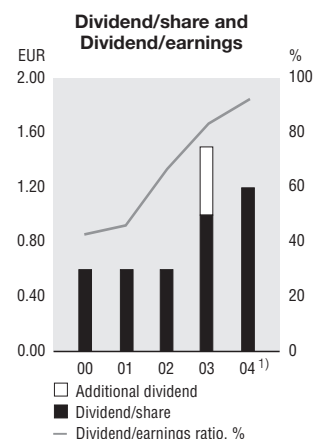
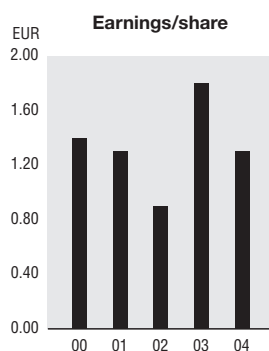
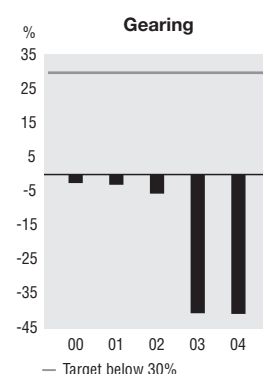
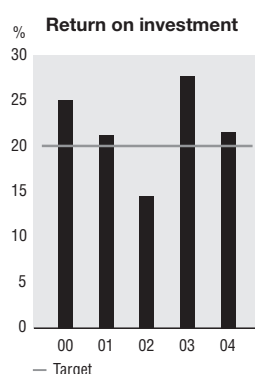
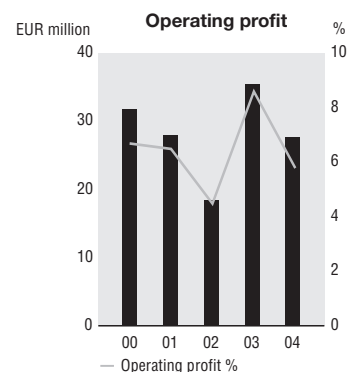
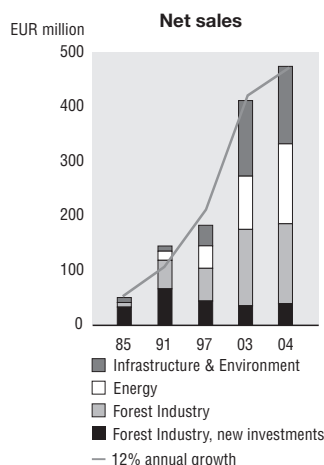
The economic recovery also had a favourable impact on the Jaakko Pöyry Group's clients and their investment activity, except in the forest industry. Consolidated net sales grew to EUR 473.9 million (411.6 million in the previous year). Boosted by increased demand and the strengthening of the Group's market position, earnings from operations improved during the year under review.

Profit before extraordinary items was EUR 28.7 (35.8) million. The profit for the year was EUR 18.0 (24.7) million and earnings per share EUR 1.30 (1.80). The profit for 2003 included a gain of EUR 11.0 million from the sale of Jaakko Pöyry Group Oyj's headquarter property.

The target for the Group's return on investment is 20 per cent; in 2004 the return on investment was 21.6 (27.7) per cent.

The consolidated balance sheet is healthy. The equity ratio is 50.1 (52.3) per cent. The Group's liquidity is good. The net debt/equity ratio (gearing) was -40.9 (-40.7) per cent.

The Jaakko Pöyry Group has a strong market position in all of its business areas. The order stock has grown during 2004 and the balance sheet position has remained good. Consolidated net sales will grow during 2005. Consolidated earnings before extraordinary items are expected to improve in 2005.



FINANCIAL TARGETS		
Earnings/share, annual growth	≥	15%
Return on investment	≥	20%
Gearing	<	30%
Dividend/earnings ratio	≥	50%

KEY FIGURES		
	2003	2004
Net sales, EUR million	411.6	473.9
Operating profit, EUR million	35.4	27.7
Operating profit, %	8.6	5.8
Profit before extraordinary items, EUR million	35.8	28.7
Profit before extraordinary items, %	8.7	6.1
Earnings/share, EUR	1.80	1.30
Dividend/share, EUR	1.50	1.20 ¹⁾
Dividend/earnings ratio, %	83.3	92.3
Return on investment, %	27.7	21.6
Gearing, %	-40.7	-40.9
Order stock, EUR million	335.7	373.2
Personnel in group companies	4 766	5 309

1) Board of Directors' proposal.

BOARD OF DIRECTORS' REPORT

CONSOLIDATED EARNINGS AND BALANCE SHEET

The recession in the world economy which began in 2001 turned into economic growth during 2004. The growth has been strongest in North America and Asia. Prospects for 2005 are mostly good.

The economic recovery also had a favourable impact on the Jaakko Pöyry Group's clients and their investment activity, except in the forest industry. Consolidated net sales grew to EUR 473.9 million (411.6 million in the previous year). Boosted by increased demand and the strengthening of the Group's market position, earnings from operations improved during the year under review.

Profit before extraordinary items was EUR 28.7 (35.8) million. The profit for the year was EUR 18.0 (24.7) million and earnings per share EUR 1.30 (1.80). The return on investment was 21.6 (27.7) per cent. The profit for 2003 included a gain of EUR 11.0 million from the sale of Jaakko Pöyry Group Oyj's head-quarter property.

The consolidated balance sheet is healthy. The equity ratio is 50.1 (52.3) per cent. The Group's liquidity is good. At the end of the year, the Group's cash in hand and at banks amounted to EUR 62.2 (63.1) million. Interest-bearing debts totalled EUR 11.2 (13.4) million. The net debt/equity ratio (gearing) was -40.9 (-40.7) per cent.

BUSINESS GROUPS

The parent company of the Jaakko Pöyry Group is Jaakko Pöyry Group Oyj. The Group's parent company is responsible for developing the Group's strategy and financing, exploiting synergistic benefits, and for general co-ordination of the Group's operations. The parent company has charged service fees for general administration and parent company costs to the business groups. The relative share charged is derived from the business groups' payroll costs.

The Jaakko Pöyry Group's operations are conducted through three business groups: Forest Industry, Energy, and Infrastructure & Environment. The business groups are globally responsible for their operations. Each business group offers a full range of consulting, investment planning and implementation, maintenance planning and operations improvement services to its clients, covering the entire lifecycle of their business.

Forest Industry

The Forest Industry business group, operating under the brand name Jaakko Pöyry, is a global market leader in its sector. The business group provides engineering and project implementation services for pulp and paper industry projects worldwide, maintenance engineering and other local services to the mills, on forest industry strategies and operations, and investment

banking. At the end of the year, the business group employed a total of 2077 (2126) people.

Investment activity in the pulp and paper industry worldwide remained low in 2004, although there were some regional differences. New investments were made mainly in emerging markets, such as Asia and South America. In the more mature markets of Europe and North America, the projects were mainly replacement or rebuild investments. The demand for consulting services was slack due to the business down cycle and savings programmes in the forest industry. Although the markets for consulting and engineering services were under pressure during the year, Jaakko Pöyry maintained its leading market position. With the help of its worldwide office network and versatile range of services, the business group was able to increase its net sales and earnings from the previous year.

The order stock decreased during 2004 to EUR 82.5 (90.8) million. The most important new projects were Holmen Paper AB's new paper machine at their Peninsular mill and S.A. Industrias Celulosa Aragonesa's (SAICA) new board machine, both in Spain, the Diesel project at Fortum's Kilpilahti refinery in Finland, StoraEnso's new paper machine at the Kvarnsveden mill for Metso Paper and Korsnäs AB's paper machine rebuild in Sweden, Mondi Ltd's paper machine rebuild at their Merebank mill, South Africa, Norske Skog's paper mill rebuild at Albury, Australia, and Oy Finnish Peroxide Ab's new chemical plant in Finland. Basic engineering and project development services were carried out for several clients during the year.

Net sales for the financial year were EUR 186.3 (176.0) million. Operating profit was EUR 17.5 (16.1) million, which equals 9.4 (9.2) per cent of net sales. The result includes a credit loss allowance of EUR 0.7 million to cover receivables from Papier Gaspesia Inc., Canada.

Energy

The Energy business group, operating under the brand name Electrowatt-Ekono, is a leading international energy consulting and engineering firm. Its services cover the entire lifecycle of the client's business, from strategic consulting to project implementation, operation and maintenance, and modernisation projects. The business group focuses on five business areas: management consulting, hydropower, renewable energy, power and heat, and oil and gas. At the end of the year, the business group employed a total of 1485 (1109) people.

The market for energy-related services started to recover in 2004. However, the recovery was limited due to the effect of the increased oil price. The internationalisation of the energy sector and the liberalisation of the energy market continue. Environmental pressures result in greater investment needs. Traditional fields of operations are expanding as power companies move into the gas sector and the major oil and gas companies

enter the power sector. In spite of the changing market conditions, Electrowatt-Ekono has been able to strengthen its market position.

The order stock grew, amounting to EUR 171.8 (129.2) million at the end of the year. The most important new projects were the contracts for the first A.T. Biopower biomass power plant in Thailand, the SAICA cogeneration power plant in Spain, the Bisamberg substation upgrade in Austria, the Ca Mau Phase II combined cycle power plant in Vietnam, the Rheinfelden run-of-river hydropower plant in Switzerland, the Tsankov Kamak hydropower plant in Bulgaria, the SIGIDURS waste-to-energy project in France, the Allington waste-to-energy plant and upgrading of the Devonport Naval Base utilities in the UK and the UPPC power plant upgrade in the Philippines.

Net sales for the financial year were EUR 146.5 (97.6) million. Operating profit was EUR 8.0 (4.5) million, which equals 5.5 (4.6) per cent of net sales.

Infrastructure & Environment

The Infrastructure & Environment business group, operating under the brand name Jaakko Pöyry Infra, is among the largest companies in its sector in Europe. It is active in three business areas: transportation, water and environment, and building services. In all these areas, the business group offers consulting and engineering services, building and project management services, operation and maintenance expertise, and services related to technology transfer. At the end of the year, the business group employed a total of 1715 (1495) people.

Driven by world population growth and urbanisation, the need for the business group's services is growing. Demand for consulting and engineering services in rail transportation has declined in Germany but increased in Latin America and Asia. The demand has focused on high-speed trains, underground railways and light rail traffic systems. International aid in support of water resources and water technology is increasing because of the growing shortage of clean water. There is also a constant need for better sanitation. In solving water and sanitation problems, a key factor is the availability of funding. Jaakko Pöyry Infra has strengthened its market position in its own business sector, and its net sales and number of employees have grown.

The order stock increased during the financial year to EUR 118.8 (115.7) million. The most important new projects were the engineering work ordered by the Ministry of Transportation and Communications of Kosovo for the design of a new 112 km long motorway between the port of Durres in Albania and the Pan-European Road Corridor 10 in Serbia, the supply and service contract for Guiyang City in China comprising creation of a GIS-based management and public information system, and an assignment awarded by the European Union for the estab-

lishment of an information system and a database for water management for Romania according to the requirements of the EU Water Framework Directive.

The Infrastructure & Environment business group continued its steady performance. Net sales increased during the financial year to EUR 142.1 (138.6) million. Operating profit was EUR 8.0 (9.0) million, which equals 5.6 (6.5) per cent of net sales. The operating profit includes non-recurring expenses amounting to EUR 1.0 million due to streamlining of operations in Germany.

DEVELOPMENT OF GROUP STRUCTURE

The Jaakko Pöyry Group's clients are globalising and consolidating their operations. Through its global network of offices the Group serves its clients as an adviser and project implementation specialist, globally and locally. The Jaakko Pöyry Group's local network of offices offers clients a good alternative for outsourcing their internal engineering services. The Jaakko Pöyry Group is actively expanding its office network. The Group also intends to expand its technology and know-how base by acquiring technology leaders within its main business sectors. These companies' expertise can also be efficiently marketed via the Group's global network of offices.

The effort to focus operations increasingly on consulting and engineering services is designed to improve the Group's profitability. Turnkey project operations have been reduced and earnings targets for individual turnkey projects have also been raised. Turnkey projects are only undertaken by the Energy business group and the objective is to keep their volume at a maximum of 30–40 per cent of the business group's net sales. This equals about 10–15 per cent of consolidated net sales.

ACQUISITIONS

Forest Industry

The Forest Industry business group did not make any acquisitions during 2004. The business group intends to expand its office network in line with market developments. The expansion is likely to take place partly in new emerging markets where investment activity is expected to grow, and partly in Europe and North America where local services are required for rebuilds and maintenance engineering.

Energy

In April 2004, Jaakko Pöyry Group Oyj and Verbund AG, Austria, signed an agreement according to which the ownership and voting rights in subsidiaries owned by the Verbund group were transferred to Jaakko Pöyry Group Oyj as follows:

- 74.9 per cent of Verbundplan GmbH in Austria
- 97.25 per cent of Verbundplan Prüf- und Messtechnik GmbH in Austria
- 95.19 per cent of AQUATIS a.s. in the Czech Republic

BOARD OF DIRECTORS' REPORT

The acquired companies have been consolidated into Jaakko Pöyry Group from the beginning of 2004. The Verbundplan companies' net sales in 2004 were EUR 46.4 million and their operating profit was EUR 0.9 million. Of the net sales 79 per cent is derived from the energy sector and 21 per cent from the infrastructure and environment sector.

The transaction price paid for the companies was EUR 6.1 million. The parties retain the option to buy/sell the 25.1 per cent interest in Verbundplan GmbH which remains in the hands of a subsidiary controlled by Verbund AG. The option can be exercised during 2008. The parties have the obligation to buy/sell this interest if the other party so requires.

The business group aims to expand its local office network in Europe and Asia. Another aim is to broaden the business group's technological expertise, especially related to renewable energy, management consulting, oil and gas resources and environmental protection.

Infrastructure & Environment

Soil and Water Ltd, which is part of the Jaakko Pöyry Group's Infrastructure & Environment business group, has expanded its domestic operations and has acquired the business operations of the community planning unit of Motiivi Oy, Architects and Engineers, based in Seinäjoki, Finland. The unit's staff of eight was transferred to the employment of Soil and Water Ltd as of October 1, 2004.

In December, Jaakko Pöyry Group Oyj acquired CMC-yhtiöt Oy in Finland and its subsidiaries (CMC-yhtiöt). The company will be merged with the business group company JP-Terasto Oy. The name of the new company is CMC Terasto Oy. The net sales of CMC-yhtiöt amounted to about EUR 5 million and it has a staff of 70. CMC-yhtiöt is active in Finland, the Baltic countries and Russia.

The business group aims to expand its local office network in Europe and Asia.

GROUP FINANCIAL TARGETS

The Group's financial targets have been refined. The most important financial target is to achieve 20 per cent return on investment (ROI) as a minimum (previous target 20 per cent minimum). The desired return is achieved through growth in earnings per share, an optimum capital structure and an active dividend policy. The growth target for earnings per share is at least 15 per cent per year (15 per cent minimum). Earnings growth is achieved by pursuing organic growth, by continuing acquisitions and by maintaining good profitability, which means an operating profit of at least 8 per cent. The target for the Group's capital structure is to keep the net debt/equity ratio (gearing) below 30 per cent (below 30 per cent). Following major business acquisitions, the net debt/equity ratio may be higher. The target for the

dividend/earnings ratio has been set at a minimum of 50 per cent (40 per cent minimum). Should the net debt/equity ratio exceed 30 per cent, the dividend/earnings ratio can be adjusted.

ORDER STOCK

The Group's order stock increased during the year under review. At the end of 2004, the order stock totalled EUR 373.2 million, compared with EUR 335.7 million at the end of 2003. The order stock of the consulting and engineering businesses increased by EUR 40.0 million during the year. The order stock for turnkey projects decreased by EUR 2.5 million.

The growth in consulting and engineering work reflects the Group's intention to increase the proportion of consolidated net sales generated by these businesses, which will improve the Group's relative profitability.

The share of consulting services and operation and maintenance services of the order stock has increased. Assignments in these areas are short-term and are partly booked under net sales without being recorded in the order stock.

RESEARCH AND DEVELOPMENT

The Jaakko Pöyry Group's research and development co-operation committee consists of representatives of the business groups, IT staff and the company's management. Its main objectives are to promote internal research and development, to assist in obtaining supplementary financing and engaging clients in development processes, and to keep the research and development focus on the Group's strategic objectives.

The Jaakko Pöyry Group is engaged in hundreds of research and development projects each year, relying on the expertise, experience and innovativeness of its employees. Research and development efforts are conducted in partnership with clients and research institutions, often in an interdisciplinary manner, making use of the Group's technical and technological expertise to improve the competitiveness of the Group and its clients.

The income and expenses attributable to research and development are part of the Group's client work and cannot therefore be defined in exact monetary terms. The income and expenses have been taken into account in the statement of income for the financial year.

CAPITAL EXPENDITURE AND DEPRECIATION

The Group's capital expenditure totalled EUR 18.7 (15.4) million, of which EUR 7.3 (9.0) million consisted of computer software, systems and hardware and EUR 11.4 (6.4) million was due to business acquisitions.

The depreciation for the financial year amounted to EUR 14.0 (14.2) million, of which depreciation on consolidation goodwill was EUR 4.9 (5.0) million.

FINANCING

The Group's liquidity remained good during the financial year. At the end of the year, the Group's cash in hand and at banks totalled EUR 62.2 (63.1) million and interest-bearing liabilities EUR 11.2 (13.4) million. At the end of the year, the Group had unutilised credit facilities amounting to EUR 30.7 million. The net debt/equity ratio (gearing) at the end of the year was -40.9 (-40.7) per cent. The cash flow before financing was EUR 20.3 (57.8) million.

SHARE CAPITAL AND SHARES

The total number of shares at the end of 2003 was 13 970 601. The Annual General Meeting on March 3, 2004 decided to cancel the 162 700 own shares in the company's possession and thus decrease the share capital to EUR 13 807 901. After the cancellation, on March 25, 2004, the total number of shares was 13 807 901. In 2004, 122 550 registered new shares and 179 400 unregistered new shares were subscribed pursuant to warrants under the Bond Loan with Warrants of 1998. Following these subscriptions, the number of registered shares at year end totals 13 930 451 and unregistered shares 179 400.

THE COMPANY'S OWN SHARES

The Annual General Meeting on March 3, 2004 authorised the Board of Directors to acquire and convey the company's own shares to a maximum of 660 000 shares, however less than 5 per cent of the company's share capital. The authorisations have not been used. The authorisations are in force until March 3, 2005.

Shares can be acquired with funds distributable as profit. The shares will be acquired in order to strengthen the company's capital structure and also to be used as compensation in business acquisitions or in acquisition of assets related to the company's business.

AUTHORISATION TO ISSUE NEW SHARES

The Annual General Meeting on March 3, 2004 authorised the Board of Directors to decide on an increase in the share capital by a new issue and/or by taking a convertible loan and/or by issuing option rights, so that based on the new issue, the convertible bonds and option rights, the share capital can be increased by a maximum of EUR 1 000 000 by issuing for subscription a maximum of 1 000 000 new shares. The authorisation has not been used. The authorisation is in force until March 3, 2005.

BOND LOAN WITH WARRANTS AND STOCK OPTIONS

In 1998, Jaakko Pöyry Group Oyj issued a bond loan with warrants to the Group's personnel and the parent company's Board of Directors. The warrants carry subscription rights for a maxi-

imum of 1.3 million of the company's shares. The subscription period began partly (390 000 shares) on April 1, 2000, partly (390 000 shares) on April 1, 2001 and partly (520 000 shares) on April 1, 2002. The subscription period ends for all warrants on April 30, 2005. A total of 911 565 shares have been subscribed based on the warrants.

The Annual General Meeting on March 3, 2004 decided to issue stock options to the management of the Group as well as to a wholly-owned subsidiary of Jaakko Pöyry Group Oyj. The stock options entitle to subscription of a maximum of 550 000 shares in Jaakko Pöyry Group Oyj. Each stock option entitles the holder to subscribe one share in the company. The share subscription period shall be the following: for 165 000 shares between March 1, 2007 and March 31, 2010, for 165 000 shares between March 1, 2008 and March 31, 2011, and for 220 000 shares between March 1, 2009 and March 31, 2012. All stock options have been issued and their receipt confirmed.

BOARD OF DIRECTORS' PROPOSAL

The Board of Directors proposes to the Annual General Meeting on March 3, 2005 that a dividend of EUR 1.20 (for 2003 1.00 and additional dividend 0.50) per share be paid for the year 2004, totalling EUR 16.9 million. The proposed dividend corresponds to 92.3 (55.6 and 27.7) per cent of the earnings per share for the financial year.

BOARD OF DIRECTORS AND PRESIDENT

Members of the Board of Directors of Jaakko Pöyry Group Oyj elected at the Annual General Meeting on March 3, 2004 are Mr Henrik Ehrnrooth (Chairman), Mr Heikki Lehtonen (Vice Chairman), Mr Matti Lehti, Mr Harri Piehl and Mr Franz Steinegger.

Mr Erkki Pehu-Lehtonen, M.Sc.(Eng.) is President and CEO of Jaakko Pöyry Group Oyj and Mr Teuvo Salminen, M.Sc. (Econ.) Deputy to the President and CEO.

AUDITORS

Auditors have been KPMG Oy Ab, Authorised Public Accountants, with Mr Sixten Nyman, Authorised Public Accountant, as responsible auditor.

ADOPTION OF THE IAS/IFRS STANDARDS

The Jaakko Pöyry Group will report its accounts according to the International Financial Reporting Standards (IAS/IFRS) from the beginning of 2005. The reporting systems in the Group have been adjusted to comply with the new requirements.

Following adoption of the IFRS standards, the Group's shareholders' equity will increase by EUR 9.1 million. The changes in the Jaakko Pöyry Group's annual accounts for 2004 caused by the adoption of IFRS standards are described in a separate stock exchange notice which will be published on February 3, 2005.

BOARD OF DIRECTORS' REPORT

PROSPECTS

The world economy has recovered during 2004. Prospects for 2005 are favourable and economic growth is expected to continue.

The Jaakko Pöyry Group has strengthened its market position in recent years. The Group's order stock increased by EUR 37.5 million during the financial year, amounting to EUR 373.2 million. The order stock represents a normal price level. The Group's balance sheet position and liquidity are also good.

Pulp and paper industry capacity utilisation rates increased during 2004, paving the way for higher prices and improved profitability in 2005. Depending on the development of demand and prices, some increase in investment levels can be expected during 2005, especially in emerging markets. Only a few new paper machine projects or large rebuilds are expected to move ahead in Europe and North America. As the industry continues to focus on its core businesses, demand for local services continues to increase. Demand for forest industry consulting and investment banking services is expected to improve slightly. The market position of the Forest Industry business group is good and its order stock is stable. The business group's operating profit will increase slightly in 2005.

Good opportunities for growth in demand for energy-related services are emerging as the economies of East Asia, China and to some degree Europe recover, and as the EU expands. This applies in particular to renewable energy, plant refurbishments and management consulting services. The Energy busi-

ness group further enhanced its new business area-based organisation model during 2004. The business area approach ensures that operations are focused on the most important markets and clients. Also the market position has improved and the order stock is good. The business group's operating profit will improve in 2005.

Prospects for the Infrastructure & Environment business group are variable. Demand for traffic systems expertise will remain good in Latin America and Asia. In Central Europe, especially in Germany, investments in traffic systems are declining, which will be reflected in the general price level and the business group's activities. In the water and environment sector, demand is expected to remain unchanged. Demand for building services in Finland is still focused on building renovations. An increasing share of the building services' net sales will come from the Baltic countries and Russia. The business group's order stock is good, having grown by EUR 3.1 million during 2004. The operating profit will remain stable during 2005.

The Jaakko Pöyry Group has a strong market position in all of its business areas. The order stock has grown during 2004 and the balance sheet position has remained good. Consolidated net sales will grow during 2005. Consolidated earnings before extraordinary items are expected to improve in 2005.

STATEMENT OF INCOME

EUR million	Group		Parent company	
	2004	2003	2004	2003
1 Net sales	473.9	411.6	4.6	4.4
2 Other operating income	2.1	12.9	4.9	16.0
Share of associated companies' results	+ 0.5	+ 0.2		
3 Materials and supplies	- 64.9	- 47.1		
4 Personnel expenses	- 263.7	- 235.4	- 4.2	- 3.2
5 Depreciation	- 14.0	- 14.2	- 0.2	- 0.2
6 Other operating expenses	- 106.2	- 92.6	- 6.3	- 6.1
Operating profit	27.7	35.4	- 1.2	10.9
7 Financial income and expenses	+ 1.0	+ 0.4	+ 5.9	- 1.3
Profit before extraordinary items	28.7	35.8	4.7	9.6
8 Extraordinary items	0.0	0.0	+ 16.2	+ 10.1
Profit before taxes and minority interest	28.7	35.8	20.9	19.7
9 Income taxes	- 9.5	- 10.8	- 6.7	- 5.5
Minority interest	- 1.2	- 0.3		
Net profit for the period	18.0	24.7	14.2	14.2

BALANCE SHEET

EUR million	Group		Parent company		
	2004	2003	2004	2003	
ASSETS					
Fixed assets					
1	Intangible assets	4.4	4.7	0.2	0.5
1	Consolidation goodwill	33.6	34.3		
2	Tangible assets	14.8	16.2	0.7	0.3
3-4	Non-current investments	10.4	9.4	115.7	105.4
		63.2	64.6	116.6	106.2
Current assets					
5	Non-current receivables	12.4	9.7		
6-7	Current receivables	162.6	133.5	23.4	19.4
	Investments	23.9	19.7	12.7	19.3
	Cash in hand and at banks	38.3	43.4	9.9	16.8
		237.2	206.3	46.0	55.5
	Total	300.4	270.9	162.6	161.7

EUR million	Group		Parent company		
	2004	2003	2004	2003	
SHAREHOLDERS' EQUITY AND LIABILITIES					
8	Shareholders' equity				
	Share capital	14.1	14.0	14.1	14.0
	Share premium reserve	28.4	26.3	28.4	26.3
	Legal reserve	18.2	18.2	18.0	18.0
	Retained earnings	38.8	34.7	5.5	12.0
	Net profit for the period	18.0	24.7	14.2	14.2
		117.5	117.9	80.2	84.4
	Minority interest	7.1	4.2		
Liabilities					
9-11	Non-current liabilities	20.4	18.9	20.3	24.8
12-13	Current liabilities	155.4	129.9	62.1	52.5
		175.8	148.8	82.4	77.3
	Total	300.4	270.9	162.6	161.7

STATEMENT OF CHANGES IN FINANCIAL POSITION

EUR million	Group		Parent company	
	2004	2003	2004	2003
FROM OPERATIONS				
Operating profit	27.7	35.4	- 1.2	10.9
Depreciation and value decrease	+ 14.0	+ 14.2	+ 0.2	+ 0.3
Gain on sale of fixed assets	- 0.4	- 11.3	- 0.0	- 11.0
Share of associated companies' results	- 0.5	- 0.2		
Change in net working capital	+ 10.6	+ 16.0	- 2.2	- 0.2
Financial income and expenses	+ 1.0	+ 0.6	+ 0.2	- 0.3
Taxes	- 15.0	- 2.8	- 5.1	- 0.7
Total from operations	+ 37.4	+ 51.9	- 8.1	- 1.0
CAPITAL EXPENDITURE				
Investments in shares in subsidiaries	- 11.3	- 5.8	- 10.8	- 2.8
Investments in other shares	- 0.1	- 0.6	- 0.0	- 0.4
Investments in fixed assets	- 7.3	- 9.0	- 0.8	- 0.4
From shares in subsidiaries			+ 3.9	+ 0.0
Sales of shares in associated companies	+ 0.0	+ 2.5	+ 0.0	+ 2.5
Sales of other	+ 0.1	+ 10.4	+ 0.0	+ 10.4
Sales of fixed assets	+ 1.5	+ 8.4	+ 0.5	+ 6.6
Capital expenditure total	- 17.1	+ 5.9	- 7.2	+ 15.9
Cash flow before financing	+ 20.3	+ 57.8	- 15.3	+ 14.9
FINANCING				
New loans	+ 0.0	+ 0.0	+ 3.1	+ 2.9
Repayments of loans	- 2.1	- 1.7	- 6.9	- 3.0
Change in current financing	- 0.1	- 4.8	+ 13.9	+ 6.7
Change in non-current investments	- 0.3	- 0.6	- 4.3	+ 4.1
Dividends	- 20.7	- 8.4	- 20.7	- 8.3
Acquisition of own shares	- 0.0	- 2.2	- 0.0	- 2.2
Share subscription	+ 2.3	+ 1.6	+ 2.3	+ 1.6
Dividends received			+ 4.3	+ 0.4
Group contribution			+ 10.1	+ 14.6
Translation difference	- 0.3	- 4.6		
Financing total	- 21.2	- 20.7	+ 1.8	+ 16.8
Change in liquid assets	- 0.9	+ 37.1	- 13.5	+ 31.7
Liquid assets January 1	63.1	26.0	36.1	4.4
Liquid assets December 31	62.2	63.1	22.6	36.1

NOTES TO THE FINANCIAL STATEMENTS

BASIS OF PRESENTATION

The consolidated financial statements of the Jaakko Pöyry Group have been prepared in accordance with the Finnish Accounting Standards (FAS). The financial statements are presented in euros and have been prepared under the historical cost convention.

USE OF ESTIMATES

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of income and expenses during the reporting period. The actual results may differ from these estimates.

GROUP FINANCIAL STATEMENTS

The consolidated financial statements include the parent company and those subsidiaries in which the Group owns more than 50 per cent of the voting rights at the end of the fiscal year. The companies in which the Group owns between 20 and 50 per cent have been accounted for as associated companies. Companies acquired during the fiscal year are included in the consolidated financial statements from the date of acquisition. Closed or sold companies have been included until the closing or sales date.

CONSOLIDATION PRINCIPLES

Group companies are consolidated and the inter-company share ownership is eliminated in accordance with the acquisition method.

Internal transactions between Group companies are eliminated.

Minority interest is presented as a separate item in the consolidated statement of income and in the consolidated balance sheet.

The difference between the acquisition cost and shareholders' equity on the acquisition date, the consolidated goodwill, is depreciated over 10 years. The consolidation goodwill related to the acquisition of the Jaakko Pöyry companies in 1995 is depreciated over 20 years.

Associated companies are consolidated into the consolidated statement of income and the consolidated balance sheet in accordance with the equity method.

FOREIGN GROUP COMPANIES

The statement of income figures of non-Finnish subsidiaries are translated into euros at the European Central Bank's average rates during the fiscal year. The balance sheet figures of non-Finnish subsidiaries are translated into euros at the European Central Bank's middle rates prevailing at the balance sheet date. The difference between the translation of statement of income and balance sheet figures at different exchange rates, as well as the translation adjustment on the non-Finnish subsidiaries' equity between the balance sheet date and the date of acquisition, are included as a separate item in shareholders' equity.

FOREIGN CURRENCY TRANSLATION

Receivables and liabilities in foreign currencies are valued at the exchange rates prevailing at the balance sheet date. Balance sheet items in foreign currency, which have been protected by binding agreements, are valued at agreed exchange rates. The results for the forward exchange transactions and currency options have been booked on the basis of realisation. Open forward contracts are translated at the exchange rates prevailing at the balance sheet date, except for forward contracts related to order stock. The parent company values all open derivative instruments at the exchange rates prevailing at the balance sheet date.

Exchange gains and losses from realisation and from valuation are taken into account in the statement of income. The interest rate differential of the forward contracts is included in the exchange gains or losses. Exchange gains and losses related to business operations are included in net sales or operating expenses. Exchange gains and losses related to financing operations are included in financial income and expenses.

REVENUE RECOGNITION

The services provided by the Jaakko Pöyry Group can be classified into three different categories for revenue recognition purposes.

Consulting and engineering projects with a fixed price contract or any type of cap or ceiling price contracts:

- The revenue is recognised on the percentage of completion method, measured by reference to the percentage of cost for own manhour and subconsulting work incurred to date to estimated total cost for own manhour and subconsulting work.

Consulting and engineering projects with a cost plus contract which can be classified as pure reimbursable projects:

- The revenue is recognised during the period when the corresponding services have been rendered using agreed upon rates or mark ups. If a reimbursable project has any kind of maximum, cap or estimate type of characteristics, the percentage of completion method revenue recognition is applied.

Contracting/Turnkey/EPC-projects:

- The revenue is recognised on the percentage of completion method, measured by reference to the percentage of total cost incurred to date to estimated total cost. Due to the different risk profile special attention is paid to contingencies and risk assessment procedures throughout the project.

The revenue recognised according to the percentage of completion method, but not yet invoiced, is included in the balance sheet in the current receivables as work in progress. The unrecognised part of the invoicing is included in current liabilities as received project advances.

Foreign currency cash flows in projects are mainly hedged for changes in exchange rates.

RESEARCH AND DEVELOPMENT

The income and expenses due to research and development are part of the Group's client work and therefore they cannot be defined in exact monetary terms. The income and expenses have been taken into account in the statement of income for the financial year.

DEPRECIATION PRINCIPLES

A predetermined schedule has been used in depreciation according to plan on depreciable fixed assets. Depreciation according to plan has been calculated on a straight-line basis.

Goodwill is depreciated over five years. The difference between the acquisition cost and shareholders' equity on the acquisition date, the consolidated goodwill, is depreciated over 10 or 20 years. Capitalised expenditure is depreciated over three to five years. For buildings the depreciation period is 20 to 40 years. Machinery and equipment are depreciated over four to eight years. Land areas are not depreciated.

LEASING

Lease payments are treated as rent expenses.

PROPERTY VALUES

Properties, land areas, buildings and equipment are valued at their original acquisition cost less accumulated depreciation.

Gains on sales of fixed assets are included in other operating income. Losses on sales of fixed assets are included in other operating expenses.

CAPITALISED EXPENDITURE

Capitalised expenditure includes mainly purchases of computer software and systems. Research and development expenses are booked as they arise.

DEFERRED TAX RECEIVABLES AND LIABILITIES

The deferred tax receivables in the Group do not include deferred tax receivables due to losses in Group companies, with the exception of receivables totalling EUR 1.3 million booked by separate Group companies.

Accumulated depreciation in excess of plan and other voluntary reserves are presented as appropriations in the financial statements of separate Group companies. On Group level, the appropriations are divided into shareholders' equity, EUR 0.1 million, and deferred tax liability, EUR 0.0 million. In addition the liabilities include EUR 0.2 million booked by the Group companies. The total amount of the deferred tax liabilities is EUR 0.2 million.

PENSION ARRANGEMENTS

For Finnish companies, the statutory pension liabilities are generally satisfied through contracts with insurance companies. Voluntary pensions are organised through pension insurances.

Subsidiaries outside Finland organise their pension arrangements in accordance with the practice of each country.

NOTES TO THE FINANCIAL STATEMENTS

EUR million	Group		Parent company	
	2004	2003	2004	2003
1. NET SALES				
Net sales	473.9	411.6	4.6	4.4
Net sales by business group and by area are presented on page 26.				
The parent company's net sales are Group internal service fees.				
Net sales from project contracts	473.9	411.6		
The aggregate amount of project contracts cost incurred and recognised profits less losses to date				
	721.2	656.0		

2. OTHER OPERATING INCOME				
Rent income	0.3	0.9	4.8	4.7
Gain on sales of fixed assets	0.4	11.3	0.0	11.0
Other	1.4	0.7	0.1	0.3
	2.1	12.9	4.9	16.0

3. MATERIALS AND SUPPLIES				
Materials and supplies	14.2	5.2		
External charges, subconsulting	50.7	41.9		
	64.9	47.1		

4. PERSONNEL EXPENSES				
Wages and salaries	210.5	190.4	2.6	2.2
Profit bonuses	7.8	5.9	0.9	0.6
Pension expenses	26.0	21.8	0.4	0.3
Other social expenses	19.3	17.3	0.3	0.1
	263.7	235.4	4.2	3.2

To members of the Board of Directors and Presidents

Wages and salaries	9.7	8.6	0.8	0.7
Profit bonuses	1.9	1.5	0.5	0.4
Pension expenses	1.5	1.2	0.2	0.1
Other social expenses	0.9	0.7	0.1	0.0
	14.0	12.0	1.6	1.2

The Annual General Meeting on March 3, 2004 resolved that an annual fee of EUR 50 000 will be paid to the Chairman of the Board of the parent company, EUR 35 000 to the Vice Chairman of the Board, and EUR 25 000 to each of the other members.

The salary and profit bonus of the President and CEO of the parent company totalled EUR 476 605 in 2004, and that of his Deputy EUR 406 349.

Fringe benefits of the President and CEO totalled EUR 11 280 and those of his Deputy EUR 10 760.

Statutory retirement age is applied to the President and CEO and his Deputy.

6. OTHER OPERATING EXPENSES				
Auditing fees are included in other operating expenses.				
Statutory auditing	0.6		0.1	
Services related to auditing	0.1		0.1	

EUR million	Group		Parent company	
	2004	2003	2004	2003
5. DEPRECIATION				
Depreciation according to plan				
Goodwill	0.2	0.5		
Consolidation goodwill, 10 years' depreciation	3.2	3.3		
Consolidation goodwill, 20 years' depreciation	1.7	1.7		
Other capitalized expenditure	2.2	1.8	0.1	0.1
Buildings and structures	0.1	0.2		
Machinery and equipment	6.1	6.0	0.1	0.1
Other tangible assets	0.5	0.7		
	14.0	14.2	0.2	0.2
7. FINANCIAL INCOME AND EXPENSES				
Dividend income				
From group companies			6.1	0.4
From associated companies				
From other	0.1	0.0	0.1	0.0
	0.1	0.0	6.2	0.4
Interest income from non-current investments 4.5				
From group companies			0.6	0.7
From associated companies	0.1	0.0	0.0	0.0
From other				
	0.1	0.0	0.6	0.7
Other interest and financial income				
From group companies			0.1	0.1
From associated companies				
From other	1.4	1.3	0.4	0.3
	1.4	1.3	0.5	0.4
Interest expenses and other financial expenses				
To group companies			- 0.8	- 0.6
To associated companies				
To other	- 0.8	- 0.8	- 0.5	- 0.6
	- 0.8	- 0.8	- 1.3	- 1.2
Differences in exchange rates				
Exchange rate gains	0.9	0.9	0.7	1.8
Exchange rate losses	- 0.7	- 1.0	- 0.3	- 1.8
	0.2	- 0.1	0.4	0.0
Value decrease on non-current investments				
	0.0	0.0	- 0.5	- 1.6
Total	+ 1.0	+ 0.4	+ 5.9	- 1.3
8. EXTRAORDINARY ITEMS				
Extraordinary income				
Group contribution			16.2	12.5
Extraordinary expenses				
Group contribution			- 0.0	- 2.4
			16.2	10.1
9. INCOME TAXES				
Taxes for the fiscal year	11.0	10.8	6.1	5.5
Taxes for previous years	- 0.7	0.0	0.6	0.0
Change in deferred tax receivables	- 0.8	0.0	0.0	0.0
	9.5	10.8	6.7	5.5

NOTES TO THE FINANCIAL STATEMENTS

EUR million	Goodwill	Other capitalized expenditure	Intangible assets total	Consolidation goodwill 10 years' depr.	Consolidation goodwill 20 years' depr.	Consolidation goodwill total
1. INTANGIBLE ASSETS						
Group						
Acquisition value Jan. 1	1.7	12.5	14.2	32.2	34.7	66.8
Translation difference	0.0	0.0	0.0	- 0.1	0.0	- 0.1
Increase	0.1	1.7	1.8	4.3	0.0	4.3
Decrease	0.0	0.6	0.6	0.0	0.0	0.0
Acquisition value Dec. 31	1.8	13.6	15.4	36.4	34.7	71.1
Accumulated depreciation Jan. 1	1.2	8.3	9.5	17.4	15.2	32.5
Translation difference	0.0	0.0	0.0			
Accumulated depreciation of decrease	0.0	0.8	0.8			
Depreciation for the period	0.2	2.2	2.4	3.2	1.7	4.9
Accumulated depreciation Dec. 31	1.4	9.6	11.0	20.6	16.9	37.5
Book value Dec. 31, 2004	0.4	4.0	4.4	15.8	17.8	33.6
Book value Dec. 31, 2003	0.5	4.2	4.7	14.8	19.5	34.3
Parent company						
Acquisition value Jan. 1		0.8	0.8			
Increase		0.3	0.3			
Decrease		0.5	0.5			
Acquisition value Dec. 31		0.6	0.6			
Accumulated depreciation Jan. 1		0.3	0.3			
Accumulated depreciation of decrease		0.0	0.0			
Depreciation for the period		0.1	0.1			
Accumulated depreciation Dec. 31		0.4	0.4			
Book value Dec. 31, 2004		0.2	0.2			
Book value Dec. 31, 2003		0.5	0.5			
		Land areas	Buildings and structures	Machinery and equipment	Other tangible assets	Total tangible assets
2. TANGIBLE ASSETS						
Group						
Acquisition value Jan. 1		0.4	2.9	46.2	3.8	53.3
Translation difference		0.0	0.0	- 0.1	0.0	- 0.1
Increase		0.3	0.6	6.3	0.3	7.5
Decrease		4.5	1.9	3.7	1.1	6.7
Acquisition value Dec. 31		0.7	1.6	48.7	2.9	54.0
Accumulated depreciation Jan. 1			0.8	33.7	2.6	37.1
Translation difference			0.0	0.0	0.0	- 0.1
Accumulated depreciation of decrease			0.4	3.0	1.1	4.5
Depreciation for the period			0.1	6.1	0.6	6.7
Accumulated depreciation Dec. 31			0.5	36.7	2.0	39.2
Book value Dec. 31, 2004		0.7	1.1	12.1	0.9	14.8
Book value Dec. 31, 2003		0.4	2.1	12.5	1.2	16.2
Parent company						
Acquisition value Jan. 1				0.5	0.3	0.7
Increase					0.4	0.4
Decrease						
Acquisition value Dec. 31				0.5	0.7	1.2
Accumulated depreciation Jan. 1				0.2	0.1	0.4
Depreciation for the period				0.1		0.1
Accumulated depreciation Dec. 31				0.3	0.1	0.5
Book value Dec. 31, 2004				0.1	0.6	0.7
Book value Dec. 31, 2003				0.2	0.2	0.3

	Shares in group companies	Receivables from group companies	Shares in associated companies	Receivables from associated companies	Other shares	Other receivables	Total
3. NON-CURRENT INVESTMENTS							
Group							
Jan. 1			1.3	0.7	5.8		7.8
Increase				0.3	0.4		0.7
Decrease			0.1	0.0	0.1		0.2
Dec. 31			1.2	1.0	6.1		8.3
Accumulated influence on the earnings Jan. 1			1.6				1.6
Share of the profit for the period			0.5				0.5
Share of the loss for the period			0.0				0.0
Accumulated influence on the earnings Dec. 31			2.1				2.1
Book value Dec. 31, 2004			3.3	1.0	6.1	0.0	10.4
Book value Dec. 31, 2003			2.9	0.7	5.8	0.0	9.4
Parent company							
Jan. 1	87.1	16.6	0.3		1.3		105.4
Increase	10.8	9.9					20.7
Decrease	3.9	6.0					9.9
Value decrease			0.1		0.4		0.5
Book value Dec. 31, 2004	94.0	20.5	0.3	0.0	0.9	0.0	115.7
Book value Dec. 31, 2003	87.1	16.6	0.3	0.0	1.3	0.0	105.4

NOTES TO THE FINANCIAL STATEMENTS

	Group ownership/ voting rights, %	Parent company ownership/ voting rights, %	Book value Parent company EUR million	Other group company EUR million	Net sales EUR million	Personnel
4. SHARE OWNERSHIP						
Group companies						
Forest Industry						
Jaakko Pöyry Oy, Finland	100.0	100.0	40.7		47.3	413
JP Engineering Ltd, Finland	100.0			3.6	41.0	576
Jaakko Pöyry AB, Sweden	100.0			5.7	17.4	196
Jaakko Pöyry Southern Africa (Pty) Ltd, South Africa	100.0			0.5	15.7	52
JP Management Consulting (Europe) Oy, Finland	69.5			3.0	15.2	103
Jaakko Pöyry Tecnologia Ltda, Brazil	100.0			5.0	13.8	159
Jaakko Pöyry Deutschland GmbH, Germany	100.0			1.0	11.3	53
JP-Kakko Oy, Finland	100.0	100.0	2.1		8.1	101
Marathon Engineers/Architects/Planners LLC, USA	100.0			5.4	6.7	71
Jaakko Pöyry ABGS Inc., Canada	100.0			1.8	5.3	57
Jaakko Pöyry Norge AS, Norway	100.0			0.0	4.2	38
JP Management Consulting (North America) Inc., USA	69.5			0.4	4.0	24
Jaakko Pöyry S.A.S., France	100.0			1.7	3.7	28
JP Capital International Ltd, United Kingdom	66.6			0.6	3.5	13
JP Management Consulting (Europe) Ltd, United Kingdom	69.5			0.1	3.4	20
JP Management Consulting (Asia-Pacific) Pte Ltd, Singapore	69.5			0.0	3.3	17
JP Management Consulting (Europe) GmbH, Germany	69.5			1.1	2.6	18
Jaakko Pöyry NLK Inc., Canada	100.0			1.8	2.3	47
JP Management Consulting (Asia-Pacific) Ltd, New Zealand	69.5			0.5	2.3	15
Jaakko Pöyry Polska Sp. z o.o., Poland	90.0			0.6	1.6	34
JP Management Consulting (Asia-Pacific) Pty Ltd, Australia	69.5			0.4	1.6	9
Papes Oy, Finland	100.0			0.3	0.9	13
JP Operations Management Ltd Oy, Finland	100.0			0.0	0.6	2
P.T. Jaakko Pöyry Engineering, Indonesia	100.0	1.0	0.0	0.1	0.5	5
Jaakko Pöyry Consulting Oy, Finland	77.0	77.0	3.4		0.3	4
Jaakko Poyry Consulting (Shanghai) Co Ltd, China	69.5			0.1	0.2	9
JP Management Consulting Oy, Finland	69.5			3.3		
Jaakko Pöyry (Thailand) Co. Ltd, Thailand	100.0			0.0		
Energy						
Verbundplan GmbH, Austria	74.9	74.9	5.5		36.5	259
Electrowatt-Ekono AG, Switzerland	100.0	100.0	12.8		34.3	152
Electrowatt-Ekono Oy, Finland	100.0	100.0	3.3		17.0	148
Heymo Ingenieria S.A., Spain	60.8	60.8	1.3		13.4	197
Electrowatt-Ekono (Thailand) Ltd, Thailand	100.0			0.3	8.1	105
Electrowatt Engineering AG. Branch Office, Oman					8.3	202
Beture-Environnement S.A., France	100.0			1.2	7.0	65
ILEX Energy Consulting Ltd, United Kingdom	100.0			2.8	5.5	30
Electrowatt-Ekono GmbH, Germany	100.0			2.3	5.4	49
Electrowatt-Ekono (UK) Ltd, United Kingdom	100.0			4.6	4.8	47
RETMA S.A.S., France	100.0			1.0	4.1	53
Electrowatt Engineering Mannheim GmbH, Germany	100.0			0.7	3.9	21
Electrowatt-Ekono (Philippines) Inc., Philippines	100.0			0.2	3.1	129
SEEI S.A.S., France	100.0			0.6	2.5	29
Electrowatt Engineering (Peru) S.A., Peru	100.0			0.0	0.0	
Electrowatt Engineering (Argentina) S.A., Argentina	100.0			0.0	0.0	

	Group ownership/ voting rights, %	Parent company ownership/ voting rights, %	Book value		Net sales EUR million	Personnel
			Parent company EUR million	Other group company EUR million		
Infrastructure & Environment						
BPI-Consult GmbH, Germany	100.0			1.2	31.5	259
Electrowatt Infra AG, Switzerland	100.0	100.0	12.3		28.4	227
Soil and Water Ltd, Finland	100.0	100.0	3.0		17.6	195
JP Building Engineering Ltd, Finland	100.0			1.8	12.1	186
CMC Terasto Oy, Finland	100.0	100.0	1.5		10.7	115
CMC-Yhtiöt Oy, Finland	100.0	100.0	2.8			3
Rakennuttajatoimisto CMC Oy, Finland	100.0			0.9		21
Rakennuttajatoimisto CMC Oy Jyväskylä, Finland	100.0			0.1		3
Beture-Cerec S.A., France	90.0	90.0	0.6		7.1	107
JP-Transplan Ltd, Finland	100.0			0.8	6.4	55
AQUATIS a.s., Czech Republic	84.4	52.1	0.8	0.4	6.4	186
PSV-Soil and Water Ltd, Finland	100.0			0.5	5.1	79
JP-Suoraplan Ltd, Finland	100.0			0.4	3.6	17
HB-Verkehrsconsult GmbH, Germany	100.0			0.1	3.5	25
Verbundplan Prüf- und Messtechnik GmbH, Austria	72.8			1.0	3.5	34
JP-Epstar Oy, Finland	80.0	80.0	0.0		2.4	23
Geokeskus Oy, Finland	100.0			0.2	1.8	20
Rätia Ingenieure AG, Switzerland	100.0			0.1	1.5	12
TransTec Consult GmbH, Germany	100.0			0.0	1.0	12
HT-Rakennuttajat Oy, Finland	100.0			0.4	1.0	11
BPI Consult Asia GmbH, Germany	100.0			0.0	1.0	15
JP-Fintact Oy, Finland	100.0	100.0	0.8		0.9	11
OOO "Jaakko Pöyry Group", Russia	100.0			0.0	0.7	20
BPI-Consult Sp. z o.o. Polska, Poland	100.0			0.0	0.4	25
UAB Jaakko Poyry Group Lietuva, Lithuania	100.0			0.1	0.4	7
JP-Terasto Eesti Oü, Estonia	80.0			0.0	0.3	6
OÜ CMC Baltic, Estonia	100.0			1.2		12
SIA CMC Baltic, Latvia	100.0			0.1		10
UAB CMC Baltic, Lithuania	100.0			0.0		5
East Engineering Ltd Oy, Finland	100.0	100.0	0.1		0.2	
JP-Projektipalvelu Oy, Finland	100.0	100.0	0.0		0.2	3
Electrowatt Infra (Thailand) Ltd, Thailand	100.0			0.2	0.1	7
Jaakko Poyry Infra - Transportation Asia Ltd, Hongkong	100.0			0.1	0.0	2
Jaakko Pöyry Group Projects Ltd Oy, Finland	100.0			0.0	0.0	
SIA JP-Terasto, Latvia	100.0			0.0	0.0	
Electrowatt Engineering (S) Pte Ltd, Singapore	100.0			0.0	0.0	
Other						
Inforbis Oy, Finland	100.0	100.0	0.5		0.5	3
JP-Sijoitus Oy, Finland	100.0	100.0	0.5			
SCI J.P.R., France	100.0			0.2		
JP-Finanz AG, Switzerland	100.0	100.0	1.9			
Electrowatt Engineering (Deutschland) GmbH, Germany	100.0			2.8		1
Jaakko Pöyry (USA) Inc., USA	100.0			7.7		
BfÖ Bürogemeinschaft für angewandte Oekologie AG, Switzerland	100.0			0.0		
Jaakko Pöyry Engineering (South America) S.A., Uruguay	100.0	100.0	0.0			
J.P. New Zealand Ltd, New Zealand	100.0			0.0		
Jaakko Pöyry spol s.r.o., Czech Republic	100.0	100.0	0.0			
ZAO Konsofin, Russia	100.0			0.0		
			94.0	70.9		

NOTES TO THE FINANCIAL STATEMENTS

	Group ownership/ voting rights, %	Parent company ownership/ voting rights, %	Book value Parent company EUR million	Other group company EUR million
Associated companies				
Energy				
Polartest Oy, Finland	22.8			0.2
Inesco Oy, Finland	50.0			0.5
Korea District Heating Engineering Company Ltd, Korea	50.0			0.2
Advance Ekono Co. Ltd, Thailand	49.0			0.0
Emerging Power Partners Oy, Finland	45.9			0.0
Abwasserbeseitigung Unteres Gailtal Errichtungs- und Betriebs-GmbH, Austria	18.7			0.0
Arnoldstein Kanalisationserichtungs- und Betriebsgesellschaft m.b.H., Austria	18.7			0.0
Bad Bleiberg Kanalisationserichtungs- und Betriebsgesellschaft m.b.H., Austria	18.7			0.0
Abwasserbeseitigung Kötschach-Mauthen Errichtungs- und Betriebsgesellschaft mbH., Austria	18.7			0.0
Infrastructure & Environment				
JP-Skanska Water Oy, Finland	50.0	50.0	0.0	
Entec A/S, Estonia	42.0			0.0
Associated companies, real estate				
Kiinteistö Oy Manuntori, Finland	34.2	34.2	0.3	
Pembroke S.A., Uruguay	50.0	50.0	0.0	
Accumulated influence on the earnings and the balance sheet				2.1
			0.3	3.0
Other share ownership				
B. Grimm Bayernwerk Electrowatt Ltd (Amata Power), Thailand				2.8
Peak Pacific Investment Company Ltd, Singapore				0.9
Private Energy Market Fund Ky, Finland				0.4
Conox Oy, Finland	3.3			0.0
JP Development Oy, Finland	11.6			0.1
GT-Geotieto Oy, Finland	18.6 / 6.6			0.0
Shares in condominiums and in real estate companies, Finland			0.8	0.6
Other shares			0.1	0.4
			0.9	5.2

EUR million	Group		Parent company	
	2004	2003	2004	2003
5. NON-CURRENT RECEIVABLES				
Accounts receivable	1.8	3.1		
Security deposits	0.4	0.3		
Deferred tax receivable	1.3	0.3		
Other receivables	6.9	4.0		
Prepaid expenses and accrued income	2.0	2.0		
	12.4	9.7		
6. CURRENT RECEIVABLES				
Accounts receivable	102.4	86.5		
Accounts receivable			0.6	1.1
Loans receivable			3.3	3.7
Other receivables			18.7	12.9
Prepaid expenses and accrued income			0.5	0.9
Total from group companies			23.1	18.6
Accounts receivable	1.2	0.5		
Total from associated companies	1.2	0.5		
Loans receivable	0.3	0.3		
Other receivables	5.2	3.6	0.0	0.3
Prepaid expenses and accrued income	53.5	42.6	0.3	0.5
	162.6	133.5	23.4	19.4
7. PREPAID EXPENSES AND ACCRUED INCOME				
Work in progress	46.6	35.4		
Interest income	0.0	0.0	0.1	0.5
Social expenses	0.9	1.6		
Rents	0.7	0.7		
Taxes	1.5	1.0		
Other	5.8	5.9	0.7	0.9
	55.5	44.6	0.8	1.4

NOTES TO THE FINANCIAL STATEMENTS

EUR million	Share capital	Share premium reserve	Legal reserve	Translation differences	Retained earnings	Total
8. SHAREHOLDERS' EQUITY						
Group						
Shareholders' equity Jan. 1, 2003	13.8	24.8	18.2	- 8.7	56.2	104.3
Shares subscribed with warrants	0.2	1.4				1.6
Acquisition of own shares					- 2.2	- 2.2
Payment of dividend					- 8.3	- 8.3
Translation differences				- 2.1	- 0.1	- 2.2
Net profit for the period					24.7	24.7
Shareholders' equity Dec. 31, 2003	14.0	26.3	18.2	- 10.8	70.3	117.9
Distributable earnings						
Retained earnings					70.3	
Translation differences					- 10.8	
Untaxed reserves included in retained earnings					- 0.5	
Distributable earnings Dec. 31, 2003					59.0	
Shareholders' equity Jan. 1, 2004	14.0	26.3	18.2	- 10.8	70.3	117.9
Cancellation of own shares	- 0.1	0.1				0.0
Shares subscribed with warrants	0.2	2.0				2.3
Payment of dividend					- 20.7	- 20.7
Translation differences				+ 0.1	- 0.1	0.0
Net profit for the period					18.0	18.0
Shareholders' equity Dec. 31, 2004	14.1	28.4	18.2	- 10.7	67.5	117.5
Distributable earnings						
Retained earnings					67.5	
Translation differences					- 10.7	
Untaxed reserves included in retained earnings					0.0	
Distributable earnings Dec. 31, 2004					56.8	
Parent company						
Shareholders' equity Jan. 1, 2003	13.8	24.8	18.0		22.5	79.1
Shares subscribed with warrants	0.2	1.4				1.6
Acquisition of own shares					- 2.2	- 2.2
Payment of dividend					- 8.3	- 8.3
Net profit for the period					14.2	14.2
Shareholders' equity Dec. 31, 2003	14.0	26.3	18.0		26.2	84.4
Shareholders' equity Jan. 1, 2004	14.0	26.3	18.0		26.2	84.4
Cancellation of own shares	- 0.1	0.1				0.0
Shares subscribed with warrants	0.2	2.0				2.3
Payment of dividend					- 20.7	- 20.7
Net profit for the period					14.2	14.2
Shareholders' equity Dec. 31, 2004	14.1	28.4	18.0		19.7	80.2

EUR million	Group		Parent company	
	2004	2003	2004	2003
9. NON-CURRENT LIABILITIES				
Loans from credit institutions	8.6	11.2	8.6	11.2
Liabilities to group companies			11.3	13.2
Deferred tax liability	0.2	0.3		
Other	11.6	7.4	0.4	0.4
	20.4	18.9	20.3	24.8
10. LOANS WITH DUE DATE AFTER FIVE YEARS OR LATER				
Loans from credit institutions	0.9	3.4	0.9	3.4
Other non-current loans	0.0	0.0	11.3	13.2
	0.9	3.4	12.2	16.6
11. LOANS ACCORDING TO MATURITY				
Year 2004		2.2		43.3
Year 2005	2.6	2.6	57.1	2.6
Year 2006	2.6	2.6	2.6	2.6
Year 2007	2.6	2.6	2.6	2.6
Year 2008	2.5	2.5	2.5	2.5
Year 2009	0.9	0.9	0.9	0.9
Later	0.0	0.0	11.3	13.2
	11.2	13.4	77.0	67.6
12. CURRENT LIABILITIES				
Loans from credit institutions	2.6	2.2	2.6	2.1
Project advances	51.6	37.5		
Restricted project advances	4.1	6.5		
Accounts payable	13.9	10.6	0.1	0.1
Loans			54.5	41.2
Accounts payable			0.2	0.2
Other current liabilities			0.1	2.9
Accrued expenses and deferred income			0.1	0.4
Total to group companies			54.9	44.7
Total to associated companies	0.0	0.0	0.0	0.0
Other current liabilities	25.7	21.5	0.4	0.2
Accrued expenses and deferred income	57.5	51.6	4.1	5.4
	155.4	129.9	62.1	52.5
13. ACCRUED EXPENSES AND DEFERRED INCOME				
Expenses from percentage-of-completion projects	6.3	1.7		
Salaries and vacation accruals	33.6	29.5	1.4	1.0
Social expenses	5.4	6.1	0.4	0.2
Interest expenses	0.1	0.1	0.1	0.1
Taxes	6.4	10.1	2.0	3.9
Other	5.7	4.1	0.3	0.6
	57.5	51.6	4.2	5.8

NOTES TO THE FINANCIAL STATEMENTS

EUR million	Group		Parent company	
	2004	2003	2004	2003
1. CONTINGENT LIABILITIES				
Pledged assets and mortgages and corresponding loans total				
Pledged assets and mortgages for own debts	0.0	0.0	0.0	0.0
Other obligations				
Pledged assets	0.3	0.3	0.0	0.0
Rent and leasing obligations	108.2	110.2	72.7	76.0
Pension obligations	0.0	0.0	0.0	0.0
Other obligations	40.3	31.7	0.0	0.0
	148.8	142.2	72.7	76.0
For group companies				
Other obligations			40.3	37.5
			40.3	37.5
For associated companies	0.0	0.0	0.0	0.0
For others				
Pledged assets	0.1	0.1	0.0	0.0
Mortgages, real estate	0.0	0.0	0.0	0.0
Other obligations	0.0	0.0	0.0	0.0
	0.1	0.1	0.0	0.0
Total				
Pledged assets	0.4	0.4	0.0	0.0
Mortgages, real estate	0.0	0.0	0.0	0.0
Rent and leasing obligations	108.2	110.2	72.7	76.0
Pension obligations	0.0	0.0	0.0	0.0
Other obligations	40.3	31.7	40.3	37.5

EUR million	Group		Parent company	
	2004	2003	2004	2003
2. RENT AND LEASING OBLIGATIONS				
Leasing contracts with due date after one year or later will be due followingly:				
Year 2004		14.0		3.4
Year 2005	15.2	11.5	3.5	3.4
Years 2006–2008	30.4	23.0	10.4	10.4
Later	62.6	61.7	58.8	58.8
	108.2	110.2	72.7	76.0
3. DERIVATIVE INSTRUMENTS				
Foreign exchange forward contracts, notional values	16.6	21.7	2.6	7.5
Foreign exchange forward contracts, fair values	0.3	- 0.2	0.1	0.2

The notional amounts are not a measure of the foreign rate risk of the exposure outstanding.

Interest rate swaps, fair values	- 0.1	0.0	- 0.1	0.0
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Jaakko Pöyry Group Oyj has made interest rate swaps for EUR 11.2 million external loans.

4. FINANCIAL RISK MANAGEMENT

The Group's business operations involve an exposure to a number of financial risks related to currency, credit, funding and interest rate. The Group's policy is to protect itself against any major financial risks according to guidelines approved by the Board of Directors.

CURRENCY RISK

About 10 per cent of the Group's net sales is normally exposed to a foreign currency risk. The Group hedges project transaction cash flows denominated in a foreign currency by using forward exchange contracts and states them at fair value recognised in the income statement. Speculative forward contracts without a connection to a business operation in a foreign currency are not allowed.

The translation exposure of investments in foreign subsidiaries is generally not hedged.

CREDIT RISK

The Group's client profile and the spread of its sales between numerous clients reduce the exposure to credit risks. Credit rating procedures, internal follow-up of overdue receivables and a contract policy of balance between work performed and payments received further reduce the Group's credit risk exposure.

Investments are allowed only in liquid securities and only with counterparts that have a good credit rating.

FUNDING RISK

To ensure that funding is obtainable and to minimise the cost of funding, the Group shall have a minimum liquidity corresponding to an average of one month's expenses and committed overdraft facilities corresponding to a minimum of half a month's average expenses. Short-term loans must not exceed 20 per cent of the total amount of the Group's loans, and the average maturity of long-term debt shall be at least three years.

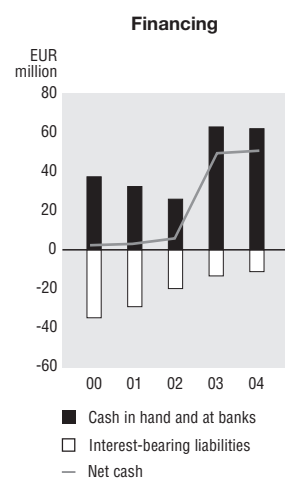
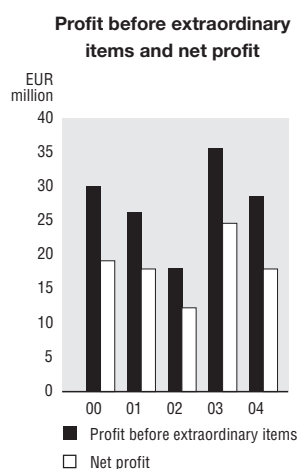
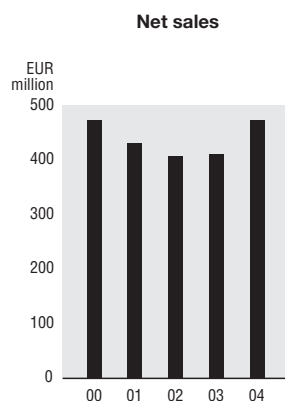
The Group's objective is to minimise the total cash needed for operations by both in-country and cross-border cash pools with both external and internal overdraft facilities.

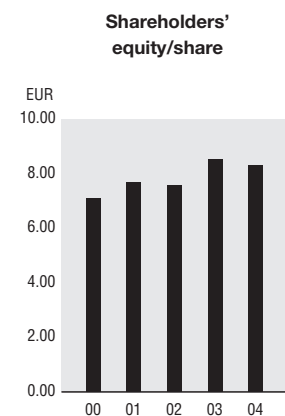
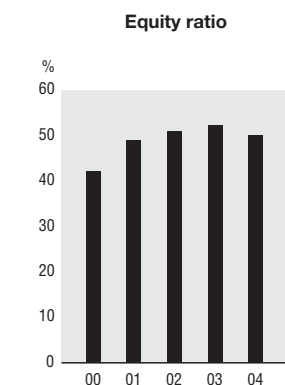
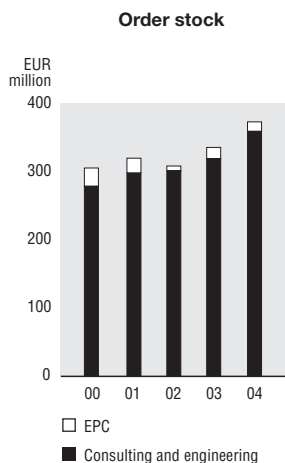
INTEREST RATE RISK

The Group's policy is to achieve a balance between the maturity of long-term loans and the corresponding interest rate level. In case of essential interest rate level differences, the Group enters into interest rate swaps to achieve this target.

KEY FIGURES

EUR million	2000	2001	2002	2003	2004
STATEMENT OF INCOME					
Consulting and engineering	408.2	405.0	386.0	405.0	458.4
EPC	66.3	26.8	21.0	6.6	15.5
Net sales total	474.5	431.8	407.0	411.6	473.9
Change in net sales, %	20.0	-9.0	-5.7	1.1	15.1
Other operating income	2.2	2.0	1.4	12.9	2.1
Share of associated companies' results	-0.1	0.2	-0.1	0.2	0.5
Materials and supplies	104.6	61.8	57.8	47.1	64.9
Personnel expenses	225.8	226.2	228.0	235.4	263.7
Depreciation of consolidation goodwill	4.0	4.0	4.5	5.0	4.9
Other depreciation and value decrease	9.1	9.2	8.8	9.2	9.1
Other operating expenses	101.3	104.8	90.8	92.6	106.2
Operating profit	31.8	28.0	18.4	35.4	27.7
Proportion of net sales, %	6.7	6.5	4.5	8.6	5.8
Financial income	1.7	1.3	1.0	1.3	1.6
Financial expenses	-3.0	-2.4	-1.5	-0.8	-0.8
Differences in exchange rates	-0.4	-0.6	+0.2	-0.1	+0.2
Financial income and expenses total	-1.7	-1.7	-0.3	+0.4	+1.0
Proportion of net sales, %	0.4	0.4	0.1	0.1	0.2
Profit before extraordinary items	30.1	26.3	18.1	35.8	28.7
Proportion of net sales, %	6.4	6.1	4.5	8.7	6.1
Extraordinary items	0.0	0.0	0.0	0.0	0.0
Profit before taxes and minority interest	30.1	26.3	18.1	35.8	28.7
Proportion of net sales, %	6.4	6.1	4.5	8.7	6.1
Income taxes	-9.0	-7.3	-5.7	-10.8	-9.5
Minority interest	-1.9	-1.0	-0.1	-0.3	-1.2
Net profit for the period	19.2	18.0	12.3	24.7	18.0
BALANCE SHEET					
Intangible assets	6.6	6.1	5.9	4.7	4.4
Consolidation goodwill	35.8	31.9	34.0	34.3	33.6
Tangible assets	32.7	31.4	26.8	16.2	14.8
Non-current investments	13.4	13.2	12.5	9.4	10.4
Work in progress	62.0	46.9	36.1	35.4	46.6
Accounts receivable	96.4	82.4	86.0	90.1	105.4
Other receivables	25.9	23.1	24.0	17.7	23.0
Current investments, cash in hand and at banks	37.5	32.5	26.0	63.1	62.2
Assets total	310.3	267.5	251.3	270.9	300.4
Shareholders' equity	97.4	104.7	104.3	117.9	117.5
Minority interest	5.2	5.1	5.0	4.2	7.1
Interest bearing non-current liabilities	17.7	15.2	13.3	11.2	8.6
Interest bearing current liabilities	17.2	14.0	6.6	2.2	2.6
Project advances	67.5	42.8	37.2	37.5	51.6
Accounts payable	27.5	17.0	12.8	10.6	13.9
Other non-interest bearing liabilities	77.8	68.7	72.1	87.3	99.1
Liabilities total	310.3	267.5	251.3	270.9	300.4
STATEMENT OF CHANGES IN FINANCIAL POSITION					
From operations	+ 25.7	+ 19.3	+ 21.3	+ 51.9	+ 37.4
Capital expenditure, net	- 9.1	- 6.9	- 8.8	+ 5.9	- 17.1
Financing	- 9.8	- 17.4	- 19.0	- 20.7	- 21.2
Change in liquid assets	+ 6.8	- 5.0	- 6.5	+ 37.1	- 0.9
Liquid assets December 31	37.5	32.5	26.0	63.1	62.2





	2000	2001	2002	2003	2004
PROFITABILITY AND OTHER KEY FIGURES					
Return on investment, %	25.1	21.2	14.5	27.7	21.6
Return on equity, %	22.3	17.8	11.3	21.7	15.6
Equity ratio, %	42.2	48.9	51.0	52.3	50.1
Equity/assets ratio, %	33.3	41.1	43.5	45.1	41.5
Net debt/equity ratio (gearing), %	- 2.5	- 3.0	- 5.6	- 40.7	- 40.9
Current ratio	1.2	1.3	1.4	1.6	1.5
Consulting and engineering, EUR million	278.7	298.1	301.6	319.3	359.3
EPC, EUR million	26.8	21.8	6.8	16.4	13.9
Order stock total, EUR million	305.5	319.9	308.4	335.7	373.2
Capital expenditure, operating, EUR million	9.9	7.9	9.1	9.0	7.3
Proportion of net sales, %	2.1	1.8	2.2	2.2	1.5
Capital expenditure in shares, EUR million	1.3	0.1	2.5	6.4	11.4
Proportion of net sales, %	0.3	0.0	0.6	1.5	2.4
Personnel in group companies on average	4 558	4 584	4 635	4 697	5 219
Personnel in associated companies on average	159	199	195	195	213
Personnel in group companies at year-end	4 572	4 584	4 632	4 766	5 309
Personnel in associated companies at year-end	174	197	194	191	240
KEY FIGURES FOR THE SHARES					
Earnings/share, EUR	1.40	1.30	0.90	1.80	1.30
Corrected with dilution effect	1.28	1.24	0.86	1.76	1.26
Shareholders' equity/share, EUR	7.10	7.69	7.57	8.54	8.43
Dividend, EUR million	8.2	8.2	8.3	20.7	16.9 ¹⁾
Dividend/share, EUR	0.60	0.60	0.60	1.50	1.20 ¹⁾
Dividend/earnings, %	42.8	46.1	66.7	83.3	92.3
Effective return on dividend, %	3.3	3.7	4.0	6.9	5.4
Price/earnings multiple	12.8	12.3	16.7	12.1	17.1
Issue-adjusted trading prices, EUR					
Average trading price	18.64	18.09	16.43	16.86	21.07
Highest trading price	24.00	21.00	19.00	22.50	23.10
Lowest trading price	15.00	15.00	11.40	13.00	19.75
Closing price at year-end	18.00	16.00	15.00	21.80	22.20
Total market value of outstanding shares, EUR million	247.0	218.0	206.7	301.0	309.3
Total market value of own shares, EUR million		4.9	0.2	3.5	
Trading volume of shares					
Shares, 1000	2 385	2 280	1 615	3 288	5 848
Proportion of total volume, %	17.4	16.5	11.8	23.8	42.0
Issue-adjusted number of outstanding shares, 1000					
In average	13 692	13 838	13 696	13 739	13 844
At year-end	13 724	13 624	13 782	13 804	13 930

1) Board of Directors' proposal.

KEY FIGURES

EUR million	1-3/03	4-6/03	7-9/03	10-12/03	1-3/04	4-6/04	7-9/04	10-12/04	1-12/03	1-12/04
NET SALES										
Forest Industry	43.2	45.3	40.8	46.7	47.1	48.4	40.7	50.1	176.0	186.3
Energy	24.3	23.8	24.2	25.3	33.0	35.7	35.5	42.3	97.6	146.5
Infrastructure & Environment	34.4	35.4	31.2	37.6	35.5	34.7	34.6	37.3	138.6	142.1
Other	0.1	- 0.2	- 0.5	0.0	- 0.1	0.0	- 0.4	- 0.5	- 0.6	- 1.0
	102.0	104.3	95.7	109.6	115.5	118.8	110.4	129.2	411.6	473.9

OPERATING PROFIT AND NET PROFIT FOR THE PERIOD										
Forest Industry	3.7	3.8	4.0	4.6	3.5	4.4	4.2	5.4	16.1	17.5
Energy	0.8	0.7	1.3	1.7	2.1	1.5	1.7	2.7	4.5	8.0
Infrastructure & Environment	2.0	2.1	2.1	2.8	1.5	1.7	2.4	2.4	9.0	8.0
Other	9.9	- 1.2	- 1.3	- 1.6	- 1.4	- 1.6	- 1.4	- 1.4	5.8	- 5.8
Operating profit	16.4	5.4	6.1	7.5	5.7	6.0	6.9	9.1	35.4	27.7
Financial items	0.0	- 0.2	0.1	0.5	0.1	0.2	0.2	0.5	0.4	1.0
Profit before extraordinary items	16.4	5.2	6.2	8.0	5.8	6.2	7.1	9.6	35.8	28.7
Income taxes	- 5.3	- 2.0	- 2.4	- 1.1	- 2.1	- 2.4	- 1.3	- 3.7	- 10.8	- 9.5
Minority interest	0.0	- 0.2	+ 0.1	- 0.2	- 0.1	- 0.4	- 0.1	- 0.6	- 0.3	- 1.2
Net profit for the period	11.1	3.0	3.9	6.7	3.6	3.4	5.7	5.3	24.7	18.0

ORDER STOCK										
Forest Industry	101.0	91.6	91.6	90.8	94.6	90.4	83.0	82.5	90.8	82.5
Energy	122.0	114.9	107.0	129.2	166.7	181.8	184.6	171.8	129.2	171.8
Infrastructure & Environment	118.9	114.3	126.3	115.7	121.5	118.8	117.1	118.8	115.7	118.8
Other							0.1	0.1		0.1
	341.9	320.8	324.9	335.7	382.8	391.0	384.8	373.2	335.7	373.2
Consulting and engineering	336.8	317.0	322.2	319.3	368.0	371.3	367.1	359.3	319.3	359.3
EPC	5.1	3.8	2.7	16.4	14.8	19.7	17.7	13.9	16.4	13.9
	341.9	320.8	324.9	335.7	382.8	391.0	384.8	373.2	335.7	373.2

AREA	Net sales		Personnel	
	2003	2004	2003	2004
The Nordic countries	112.9	125.2	2 276	2 332
Europe	174.8	211.4	1 486	1 923
Asia	56.7	70.6	466	568
North America	26.1	18.2	257	198
South America	18.4	23.2	200	207
Other	22.7	25.3	81	81
	411.6	473.9	4 766	5 309

BUSINESS GROUP	Personnel	
	2003	2004
Forest Industry	2 126	2 077
Energy	1 109	1 485
Infrastructure & Environment	1 495	1 715
Other	36	32
	4 766	5 309

SHAREHOLDERS AND SHARES

MAJOR SHAREHOLDERS

	Number of shares	Per cent of shares and voting rights
Corbis S.A.	3 620 000	26.0
Procurator Oy	556 750	4.0
Varma Mutual Pension Insurance Company	491 650	3.5
Sampo Life Insurance Ltd	280 000	2.0
Odin Norden	256 900	1.8
Placeringsfonden Aktia Capital	256 600	1.8
Nordea Life Securities Finland Ltd	246 700	1.8
Suomi Mutual Life Assurance Company	145 500	1.0
Odin Finland	121 400	0.9
Nordea Nordic Small Cap Investment Fund	100 750	0.7
Nominee-registered ¹⁾	5 815 734	41.8
Others	2 038 467	14.7
	13 930 451	100.0

MANAGEMENT'S SHAREHOLDINGS

	Shares		Warrants	Stock options
	Direct ownership	Indirect ownership	1998	2004
Members of the Board of Directors	14 630 ²⁾	2 100	20 000	0
President and CEO	1 500	0	0	80 000
Deputy to the President and CEO	0	4 000	0	70 000
	16 130	6 100	20 000	150 000
Proportion of the shares after subscription, %			0.1	1.0
Insiders' shareholding, other	5 210		6 400	200 000

Henrik Ehrnrooth, Chairman of the Board of Directors, together with his brothers Georg Ehrnrooth and Carl-Gustaf Ehrnrooth indirectly holds a controlling interest in Corbis S.A.

OWNERSHIP STRUCTURE BY TYPE OF SHAREHOLDER

	Number of owners	Per cent of owners	Per cent of shares and voting rights
Companies	113	8.1	7.0
Financial and insurance institutions	35	2.5	12.0
Public sector entities and non-profit associations	55	3.9	6.5
Households	1 169	83.8	3.9
Ownership outside Finland and nominee registered	23	1.7	70.6
	1 395	100.0	100.0

OWNERSHIP STRUCTURE BY NUMBER OF SHARES OWNED

Number of shares	Number of owners	Per cent of owners	Per cent of shares and voting rights
1 - 100	457	32.8	0.3
101 - 500	603	43.2	1.2
501 - 1 000	136	9.7	0.8
1 001 - 5 000	121	8.7	2.1
5 001 -	78	5.6	95.6
	1 395	100.0	100.0

Source: Finnish Central Securities Depository Ltd., December 31, 2004.

1) Grantham, Mayo, Van Otterloo & Co. LLC (5.02%) and I.G. International Management Limited (6.75%) have informed in 2004 that their holdings have increased to above 5% of the share capital and voting rights in Jaakko Pöyry Group Oyj.

2) Includes 10 000 unregistered shares.

SHAREHOLDERS AND SHARES

SHARE CAPITAL AND SHARES

Situation after changes	Share capital EUR 1000	Share pre- mium reserve EUR 1000	Legal reserve EUR 1000	Shares 1000	Nominal value EUR/share
December 2, 1997	11 521	15 058	20 183	13 700	0.84
June 11, 1999	11 998	20 117	20 183	14 267	0.84
March 20, 2000, cancellation of shares	11 496	20 619	20 183	13 670	0.84
March 20, 2000	13 670	20 619	18 008	13 670	1.00
Subscription with 1998 warrants in 2000	13 724	21 149	18 008	13 724	1.00
Subscription with 1998 warrants in 2001	13 933	23 084	18 008	13 933	1.00
March 22, 2002, cancellation of shares	13 624	23 393	18 008	13 624	1.00
Subscription with 1998 warrants in 2002	13 792	24 842	18 008	13 792	1.00
Subscription with 1998 warrants in 2003	13 971	26 278	18 008	13 971	1.00
March 25, 2004, cancellation of shares	13 808	26 441	18 008	13 808	1.00
Subscription with 1998 warrants in 2004					
– registered	13 930	27 264	18 008	13 930	1.00
– unregistered	179	1 170		179	
April 30, 2005 if all 1998 warrants are exercised for subscription	14 498			14 498	1.00
March 31, 2012 if all 2004 warrants are exercised for subscription	15 048			15 048	1.00

According to the company's Articles of Association, the issued share capital must not be less than EUR 10 000 000 nor more than EUR 40 000 000. The book value of the share is EUR 1.00. The company has one series of shares.

THE COMPANY'S OWN SHARES

The Board of Directors is authorised until March 3, 2005 to acquire or convey the company's own shares. The authorisation covers a maximum of 660 000 shares, however less than 5.0 per cent of the share capital and of the votes of all shares. The authorisation has not been utilized.

The Board of Directors proposes to the Annual General Meeting on March 3, 2005 that the Board be reauthorised to decide to acquire or convey the company's own shares to a maximum of 5.0 per cent of the company's share capital and voting rights.

AUTHORISATION TO ISSUE NEW SHARES

The Board of Directors is authorised until March 3, 2005 to decide on an increase of the share capital by a maximum of EUR 1 000 000 by issuing for subscription a maximum of 1 000 000 new shares. The authorisation has not been utilized.

The Board of Directors proposes to the Annual General Meeting on March 3, 2005 that the Board be reauthorised to raise the share capital by a maximum of EUR 1 000 000 by issuing a maximum of 1 000 000 new shares.

OPTION PROGRAMMES

Option programme 1998

Jaakko Pöyry Group Oyj issued in 1998 a bond loan with warrants for subscription by group personnel, by the members of the parent company's Board of Directors, and by a wholly-owned subsidiary of Jaakko Pöyry Group Oyj. The loan was repaid in 2001.

The 1 300 000 warrants attached to the bond allow subscription of 1 300 000 new shares in the company. Should all warrants be used for subscription of shares, the new shares would equal 9.0 per cent of the total number of shares. The subscription period for 390 000 warrants started on April 1, 2000, for 390 000 warrants on April 1, 2001 and for 520 000 warrants on April 1, 2002. The subscription period for all warrants ends on April 30, 2005. A total of 911 565 shares have been subscribed with these warrants.

The subscription price of one new share is EUR 11.60 reduced by the amount of dividend per share paid after March 30, 1998 and before the share subscription. The new subscription price enters into effect on the relevant record date of each dividend distribution. The subscription price was EUR 7.52 on December 31, 2004.

Option programme 2004

The Annual General Meeting on March 3, 2004 decided to issue stock options to the management of the Group as well as to

a wholly-owned subsidiary of Jaakko Pöyry Group Oyj. The stock options entitle to subscription of a maximum of 550 000 shares in Jaakko Pöyry Group Oyj. Each stock option entitles the holder to subscribe one share in the company. Should all warrants be used for subscription of shares, the new shares would equal 3.7 per cent of the total number of shares. The share subscription period is for 165 000 shares (2004A) between March 1, 2007 and March 31, 2010, for 165 000 shares (2004B) between March 1, 2008 and March 31, 2011 and for 220 000 shares (2004C) between March 1, 2009 and March 31, 2012. All stock options have been issued and their receipt confirmed.

The share subscription price for stock option 2004A shall be the trade volume weighted average quotation of the Jaakko Pöyry Group Oyj share on the Helsinki Exchanges between April 1 and April 30, 2004 with an addition of twenty (20) per cent, thus EUR 26.63, for stock option 2004B the trade volume weighted average quotation of the Jaakko Pöyry Group Oyj share on the Helsinki Exchanges between April 1 and April 30, 2005 with an addition of twenty (20) per cent, and for stock option 2004C the trade volume weighted average quotation of the Jaakko Pöyry Group Oyj share on the Helsinki Exchanges between April 1 and April 30, 2006 with an addition of twenty (20) per cent. From the share subscription price of stock options shall, as per the dividend record date, be deducted the amount of dividend paid after April 1, 2004 but before the share subscription. The share subscription price of stock option 2004A was EUR 26.13 on December 31, 2004.

DIVIDEND POLICY

Jaakko Pöyry Group Oyj's target is that the dividend/earnings ratio is at least 50.0 per cent. Should the Group's net debt/equity ratio exceed 30.0 per cent, the dividend/earnings ratio may be adjusted.

The Board of Directors proposes to the Annual General Meeting on March 3, 2005 that a dividend of EUR 1.20 (for 2003 1.00 and additional 0.50) per share be paid for the year 2004, totalling EUR 16.9 million. The proposed dividend corresponds to 92.3 (55.6 and 27.7) per cent of the earnings per share for the financial year. The dividend will be payable on March 15, 2005.

MARKET CAPITALISATION

Jaakko Pöyry Group Oyj's market capitalisation at the end of 2004 was EUR 309.3 million. The share price increased during the year from EUR 21.80 to EUR 22.20, equalling 1.8 per cent. The HEX portfolio index of Helsinki Exchanges increased during the same period by 14.6 per cent. In 2004 the highest share price was EUR 23.10 and the lowest EUR 19.75.

5 847 767 shares (42.0 per cent) of Jaakko Pöyry Group Oyj were traded on the Helsinki Exchanges in 2004. The corresponding number in 2003 was 3 288 016 shares (23.8 per cent). The monthly average number of shares traded in 2004 was 487 314 compared to 274 001 shares in 2003.

QUOTATION AND TRADING CODES

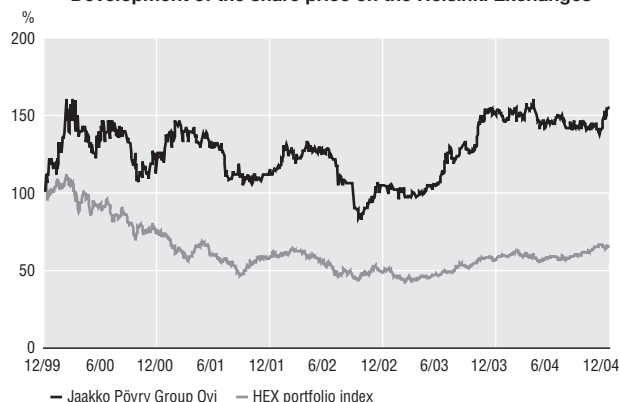
The shares of Jaakko Pöyry Group Oyj have been quoted on the Helsinki Exchanges since December 1997. The trading code and trading lot are:

Helsinki Exchanges JPG1V
Trading lot 100 shares

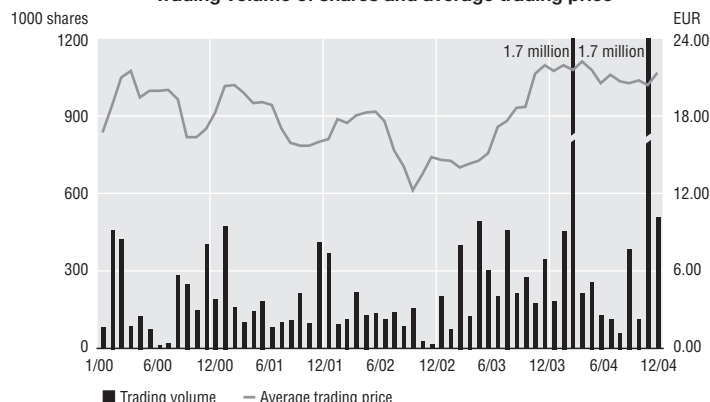
The warrants attached to Jaakko Pöyry Group Oyj's bond loan with warrants 1998 have been quoted on the Helsinki Exchanges since September 2001. The trading code and trading lot are:

Helsinki Exchanges JPG1VEW198
Trading lot 100 warrants

Development of the share price on the Helsinki Exchanges



Trading volume of shares and average trading price



PROPOSAL OF THE BOARD OF DIRECTORS

In the Consolidated Balance Sheet as at December 31, 2004
the distributable retained earnings are

EUR 56 754 000.00

The parent company's distributable earnings are
Retained earnings
Net profit for the period

EUR 5 475 824.88

EUR 14 167 951.04

EUR 19 643 775.92

The Board of Directors proposes that a dividend of EUR 1.20 per share be paid on
the outstanding shares on the record date March 8, 2005. The dividend is payable on March 15, 2005.

On the proposal date the amount of the outstanding shares was 14 109 851.

Accordingly EUR 1.20 per share would be

EUR 16 931 821.20

The remainder will be transferred to retained earnings, thus

EUR 2 711 954.72

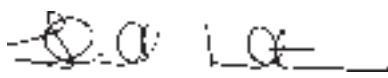
EUR 19 643 775.92

Vantaa, Finland, February 2, 2005

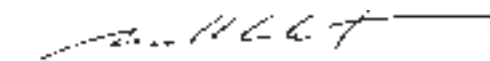
Jaakko Pöyry Group Oyj
Board of Directors



Henrik Ehrnrooth



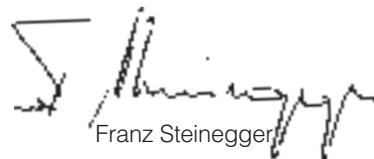
Heikki Lehtonen



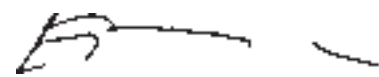
Matti Lehti



Harri Piehl



Franz Steinegger



Erkki Pehu-Lehtonen
President and CEO

AUDITOR'S REPORT

TO THE SHAREHOLDERS OF JAAKKO PÖYRY GROUP OYJ

We have audited the accounting, the financial statements and the administration of Jaakko Pöyry Group Oyj for the period January 1–December 31, 2004. The financial statements, which include the report of the Board of Directors, consolidated and parent company income statements, balance sheets and notes to the financial statements, have been prepared by the Board of Directors and the President and CEO. Based on our audit we express an opinion on these financial statements and on administration of the parent company.

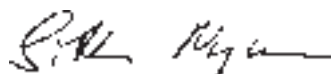
We have conducted the audit in accordance with Finnish Standards on Auditing. Those standards require that we perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining on a test basis evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by the management as well as evaluating the overall financial statement presentation. The purpose of our audit

of administration of the parent company is to examine that the members of the Board of Directors, the President and CEO and the Deputy to President and CEO have legally complied with the rules of the Finnish Companies Act.

In our opinion the financial statements showing a profit of EUR 14 167 951.04 for the parent company and EUR 17 969 000 for the Group have been prepared in accordance with the Finnish Accounting Act and other rules and regulations governing the preparation of financial statements in Finland. The financial statements give a true and fair view, as defined in the Accounting Act, of both the consolidated and parent company's result of operations as well as of the financial position. The financial statements can be adopted and the members of the Board of Directors, the President and CEO and the Deputy to President and CEO of the parent company can be discharged from liability for the period audited by us. The proposal by the Board of Directors regarding the distribution of retained earnings is in compliance with the Finnish Companies Act.

Vantaa, Finland, February 2, 2005

KPMG OY AB



Sixten Nyman
Authorized Public Accountant

CORPORATE GOVERNANCE

GENERAL

The statutory basis of the corporate governance of Jaakko Pöyry Group is the Finnish Companies Act, the Securities Markets Act and the Articles of Association ("Articles") of the parent company Jaakko Pöyry Group Oyj ("Company"). The rules and recommendations of the Helsinki Exchanges, including the Corporate Governance Recommendation for Listed Companies issued in December 2003, are followed where applicable.

The responsibility for the control and management of the Company is divided between the shareholders represented at the General Meeting of the Shareholders, the Board of Directors ("Board"), and the President and CEO. The other administering bodies of the Company have an assisting and supporting role.

GENERAL MEETING

The supreme decision-making powers in the Company rest with the General Meeting. The Annual General Meeting is held every year before the end of June and it decides, among other things, about the adoption of the financial statements; distribution of dividends; release from liability of the Board, the President and CEO and his Deputy; and any changes to the Articles of Association.

The Annual General Meeting elects the members of the Board ("Directors") and the auditor of the Company.

BOARD OF DIRECTORS

The Board consists of a minimum of four (4) and a maximum of ten (10) Directors. In its Charter, the Board has established a general guideline that the Board comprise at least five (5) Directors of whom the majority shall be independent. The Directors are appointed for a term of one (1) year lasting until the close of the following Annual General Meeting. The Board appoints from among its members a Chairman and a Vice Chairman.

The Annual General Meeting of 2004 resolved that the Board shall consist of five (5) Directors. Henrik Ehrnrooth was appointed Chairman of the Board and Heikki Lehtonen Vice Chairman. The Directors Heikki Lehtonen, Matti Lehti and Franz Steinegger are independent of the Company.

The duties of the Board are those specified in the Companies Act. The Articles of the Company do not define other duties for the Board. According to the Companies Act, the Board of Directors is responsible for overseeing that the management and operations, and the supervision of accounting and financial matters of the company are appropriately organised. The Board has authority to act in all matters not reserved by law or the Articles to another governing body.

The Board has adopted for itself a Charter. The Board meets as often as necessary to properly fulfil its duties. The Board agrees well in advance on its annual meeting schedule and ad-

ditional meetings are arranged when necessary. In 2004, the Board of Directors convened ten (10) times. The average participation of Directors in the meetings was 92 percent. The Board evaluates its performance and working methods annually.

The material for the Board meetings is distributed sufficiently in advance of the meeting. The Directors are expected to prepare for the meetings and review all material in detail beforehand.

According to the Charter, the following matters shall be handled at the Board meetings:

Law, regulations and rules

- Matters specified as the Board's duties by the Finnish Companies Act, other applicable legislation and in the Articles
- Approval and regular review of Corporate Governance

General Meetings of Shareholders

- Proposal on dividend distribution and other proposals to the General Meetings of Shareholders

Strategy and business

- Approval of the strategic direction, strategically important and major acquisitions and divestments, and supervisory and control policies
- Approval of business matters in accordance with the Jaakko Pöyry Group Authorities and Approval Matrix and matters which are of significant and extensive nature to the Company

- Appointment of the members and chairman to the Board's Working Committee

- Reports of the President and CEO to the Board

- Reports of the Working Committee to the Board

Organisation structure and Group management

- Approval of the business organisation structure of Jaakko Pöyry Group

- Appointment and discharge of the President and CEO of the Company and his/her Deputy, and approval of the compensation and other terms of their service contracts

- Approval of the appointments and dismissals of the members of the Group Executive Committee and other direct subordinates of the President and CEO of the Company

Financial control

- Approval of the interim reports and annual accounts and related public announcements

- Approval of financial control procedures

- Approval of the Group level annual budgets and action plans

- Approval of loans, guarantees and investments in accordance with the Jaakko Pöyry Group Authorities and Approval Matrix

- Appointment of the members and chairman to the Board's Nomination, Compensation and Audit Committee

CORPORATE GOVERNANCE

- Reports of the Board's Nomination, Compensation and Audit Committee

Other

- Review of the adequacy and appropriateness of the Group's risk management processes
- Other matters submitted to the Board by a Director, or by the President and CEO or his/her Deputy

COMMITTEES OF THE BOARD OF DIRECTORS

The Board's work is supported by two committees

1. Working Committee
2. Nomination, Compensation and Audit Committee.

The committees comprise at least two (2) members each. The members of the Nomination, Compensation and Audit Committee must be independent Directors. Two members in the Nomination, Compensation and Audit Committee is considered to be sufficient in Jaakko Pöyry Group in case the size of the Board is four (4) to six (6) Directors. The committee members and committee chairmen are elected annually in the first Board meeting held after the Annual General Meeting.

In its first meeting after the Annual General Meeting 2004 the Board elected Henrik Ehrnrooth, Chairman, and Heikki Lehtonen as members of the Working Committee. Heikki Lehtonen, Chairman, and Matti Lehti, both independent of the Company, were elected members of the Nomination, Compensation and Audit Committee. The Working Committee convened three times in 2004 and the Nomination, Compensation and Audit Committee five times.

The Board has approved Charters for the Committees. According to its Charter, the Working Committee shall assist the Board in developing the strategic direction and organisation structure of the Group, and in preparation of the Board meetings.

According to its Charter, the Nomination, Compensation and Audit Committee shall assist the Board in the following areas

- In preparing proposals to the shareholders about the composition of and compensation to the Board. The Board has approved Guiding Principles for the Nomination of Directors to be used by the committee when preparing such proposals
- In preparing proposals to the shareholders concerning the appointment and dissolution of an auditor
- In making recommendations to the Board about nomination of the President and CEO of the Company and his/her Deputy and the terms of their service agreements
- In making recommendations about all Group level incentive programmes including stock option programmes
- In supervising the Group's financial reporting processes including the monitoring and guidance of internal and external auditing

The committees prepare minutes of their meetings and report to the Board.

PRESIDENT AND CEO

The President and CEO is in charge of the day-to-day management of the Group in accordance with the guidelines and instructions of the Board. The statutory duties of the President and CEO include ensuring that the Company's accounting methods comply with law and other regulations, and that the financial matters are handled in a reliable manner. The President and CEO is also in charge of the preparation of matters to be presented to the Board and for the Company's strategic planning, finance, financial planning and reporting, and risk management.

The President and CEO is assisted in his duties by his/her Deputy. The President and CEO and his/her Deputy are present in the meetings of the Board.

Erkki Pehu-Lehtonen has acted as President and CEO of Jaakko Pöyry Group Oyj and Teuvo Salminen as Deputy to the President and CEO since January 1, 1999. Both have service contracts with the company approved by the Board of Directors for an open-ended period and with the right to severance payments equalling up to twentyfour (24) months' salary in the event of termination by the company for reasons other than cause. The service contracts are subject to a mutual six (6) months' term of notice. The contracts cannot, however, be terminated prior to May 31, 2005. Statutory retirement age applies to the President and CEO and his Deputy.

EXECUTIVE COMMITTEE

Jaakko Pöyry Group has an Executive Committee whose main responsibility is to assist the President and CEO and his/her Deputy in the operative management of the Group. The other tasks of the Executive Committee include, among other things, the review and control of financial matters, sales and operative decisions, investments and divestments, and development of internal cooperation within the Group. The Executive Committee has a standard minimum agenda for its meetings.

The Executive Committee members are nominated by the President and CEO and the appointments approved by the Board. The Executive Committee consists of a minimum of five (5) and a maximum of ten (10) members. Presently the Executive Committee consists of seven (7) members: the President and CEO of the Company and his Deputy, the Presidents of the business groups and the Chief Financial Officer and Group General Counsel. The duties of the members of the Executive Committee correspond to the areas of their responsibilities. The Executive Committee is chaired by the President and CEO.

The Executive Committee convenes regularly once a month.

BUSINESS ORGANISATION STRUCTURE

The business operations of Jaakko Pöyry Group are conducted through three business groups: Forest Industry, Energy, and Infrastructure & Environment.

Each business group has a President appointed by the President and CEO of the Company. The appointments are approved by the Board. In addition, each business group has an executive committee chaired by the President of the business group. The Presidents of the business groups report to the President and CEO of the Company.

Jaakko Pöyry Group Oyj is responsible for the Group's administration, strategic planning, accounting, financing, and investor relations. It also provides the business groups with services related to common Group functions.

DECISION-MAKING ON EXECUTIVE APPOINTMENTS

Appointments in Jaakko Pöyry Group follow the "one over one" principle, according to which all executive appointments, as well as the terms and conditions relating to the appointments, are approved by the superior of the manager or director proposing the appointment.

MANAGEMENT REMUNERATION AND OTHER BENEFITS

The Annual General Meeting decides about the remuneration to the members of the Board. The salary, bonus and other benefits of the President and CEO and his/her Deputy are resolved by the Board.

Bonus schemes within the Group are profitability, growth and performance-based and part of the individual's total remuneration. The key principles on bonuses are defined in the Group Policy on Profit Bonuses. The bonuses of senior management are dependent on the Group's sales and return on investment targets. Directors do not receive bonuses.

The salaries, fees and benefits paid to Directors are shown in the Notes to the Financial Statements of Jaakko Pöyry Group. The Notes also detail the salaries, fees and benefits paid to the President and CEO and his/her Deputy during the previous financial year, as well as their pension rights. The Financial Statements of 2004 are available on the Jaakko Pöyry Group web site www.poyry.com. The option rights of the Directors, the President and CEO, and other members of the Executive Committee are detailed in the Annual Report of Jaakko Pöyry Group and on the web site www.poyry.com.

INSIDER CONTROL

Jaakko Pöyry Group has adopted the Helsinki Exchanges Guidelines for Insiders. In addition, the Board has issued company specific insider guidelines, which have been published and distributed throughout the Group and are available on the

Group's Intranet site. The Company's insider guidelines recommend that permanent insiders make long-term investments in the Company's share. Trading is recommended at a moment in time when the information concerning factors affecting the Company's share is as complete as possible, for example following the publication of interim reports and annual accounts.

Permanent insiders are not allowed to buy or sell the Company's shares or other securities during the following periods:

- three (3) weeks before the publication of each interim report, and
- from the moment when the result for November is known to the Company and until the moment when the annual accounts are published.

The above-mentioned periods are also silent-time periods, during which the Company does not communicate with the investor community.

Jaakko Pöyry Group permanent insiders are Directors, the President and CEO and his/her Deputy, the auditor in charge, the members of the Executive Committee as well as specifically named directors and persons responsible for financial, accounting and legal matters, and investor relations.

OPERATING GUIDELINES

To ensure the achievement of the Group's financial and other targets and to minimise risk exposure, the Board has approved Operating Guidelines as follows:

Jaakko Pöyry Group Operating Guidelines

- Corporate Governance
 - Corporate Governance Statement
 - Insider Guidelines
 - Environmental Policy
- Business Concept and Strategy
- Code of Conduct
- Management Organisation
- Authorities and Approval Matrix
- Policies, Guidelines and Instructions for Various Disciplines relating to
 - Strategic and Operational Planning
 - Financial Planning and Reporting
 - Internal and External Auditing
 - Risk Management
 - Legal Matters
 - Human Resources
 - Information Technology
 - Investor Relations and Communications

The Operating Guidelines are available on the Group's Intranet site. All majority-owned Group companies must comply with the Operating Guidelines.

CORPORATE GOVERNANCE

INTERNAL CONTROL

Each business unit belonging to Jaakko Pöyry Group is obliged to submit to the Group Financial Department a monthly financial report consisting of

- Summary of key figures
- Written comments regarding budget deviations and changes of estimates
- Statement of income
- Balance sheet
- Cash flow
- Overdue accounts receivable with comments
- Work-in-progress exposure with comments

The financial report package includes information about the current month, year-to-date and full-year periods with budget deviations. Full year estimates are mandatory at the end of each quarter and in addition during other months if essential changes are expected.

Consolidated summary reports of the business areas, business groups and the Group are monitored in monthly meetings by the respective management level. In addition, the business group/area management performs company management audits during the year.

All project managers are required to prepare predicted final estimates (project to date figures and an estimate to complete figures) for the projects he/she is responsible for before the end of each quarter and in addition during other months if an essential change is expected. The project estimates are subject to audit according to the Group's Internal and External Auditing Policy. In addition, the business group/area management performs independent project audits for all major projects during the year according to the Quality Management instructions.

Jaakko Pöyry Group has confirmed a standard minimum agenda for the Group, business group, business area and business unit level management meetings in order to ensure the internal control of the following matters

1. Result and cash flow
2. Order intake, potential projects and activity level
3. Status report for major projects
4. Capital employed issues
5. Risk management issues
6. Personnel matters
7. Business development

INTERNAL AUDITING

The objectives of internal auditing in Jaakko Pöyry Group are to

- Ensure that the financial reporting of each business unit gives a true and fair view of the result, financial position and risks of the business unit

- Minimise the risk of unexpected incidents
- Ensure compliance with Jaakko Pöyry Group Operating Guidelines
- Evaluate the efficiency of the business unit's organisation, operations and working methods
- Assess whether actions and development programmes are in compliance with the approved business plan and strategy
- Co-operate with external auditing in order to achieve the most cost-effective audit coverage

The business groups of Jaakko Pöyry Group each have a Business Group Controller who supervises the Business Area and Business Unit Controllers in the respective business group. The Business Group Controllers perform the internal audit of the business units belonging to that business group. The CFO of Jaakko Pöyry Group coordinates and supervises the performance of the Business Group Controllers and participates in internal audits to the extent necessary or beneficial.

An internal audit shall be conducted in each business unit at least once a year. The internal audit is performed on the basis of a standard audit programme. An audit report is prepared including an executive summary of essential findings, comments on issues to be followed up and recommended actions, as well as detailed remarks on those issues where the procedures or other findings deviate from the Group policies or Group best practices.

The Group's objective is to ensure efficient controlling procedures by a close co-operation between internal and external auditing and the Nomination, Compensation and Audit Committee of the Board.

EXTERNAL AUDITING

Jaakko Pöyry Group Oyj has one (1) auditor. The auditor must be an authorised public accounting firm. The Nomination, Compensation and Audit Committee of the Board prepares proposals to the shareholders concerning the appointment and dissolution of an auditor. The auditor is appointed until further notice. The auditor's fee is resolved by the Annual General Meeting. The fees of the external auditor will be reported in the Notes to the Financial Statements as of the financial year 2004. The present auditor of the company is KPMG Oy Ab, authorised public accounting firm.

RISK MANAGEMENT

The Board has approved a Risk Management Policy for the Group. The policy is part of the Jaakko Pöyry Group Operating Guidelines and is integrated in the Group's management, control and reporting systems.

According to the Risk Management Policy, the key principle of risk management is to ensure that the realisation of any risk shall not endanger the business or overburden the economic result or cash flow of Jaakko Pöyry Group.

The main responsibility for risk management is on the business group level where the business units are responsible for identifying, assessing, mitigating and managing their own risks within the guidelines given by Jaakko Pöyry Group and the respective business group. Jaakko Pöyry Group establishes group-wide risk management principles and global insurance programmes and follows the level of risk management in the business groups.

Business groups regularly conduct project risk audits in their own business groups and Jaakko Pöyry Group periodically in the entire Group.

OPERATIONAL RISKS

Market risks. A cyclical downturn can have a negative effect on investments and hence impact the revenues of Jaakko Pöyry Group. The Group aims at reducing the vulnerability of market risks and business cycles by a balanced portfolio of different client, industry, market and geographic areas as well as through sub-contracting and other flexible employment arrangements. In economic downturns it is possible that the activity level of employees decreases and professional rates are reduced, which can impact the revenues of Jaakko Pöyry Group.

Competition. The consulting and engineering profession is globally faced with strict competition. Jaakko Pöyry Group aims at differentiating from competition by providing clients with a full range of leading-edge solutions and services.

Management and supervision. Jaakko Pöyry Group has an Authorities and Approval Matrix for the Group, which defines the authority levels and approval requirements in business decisions. More detailed instructions are issued on business group level.

Consulting assignments. About 15 percent of Jaakko Pöyry Group's business consists of management consulting, technical consulting and other similar advisory services. Consulting assignments typically do not involve significant liability risks. Jaakko Pöyry Group aims at properly limiting inherent liability risks with standard contract terms and insurances. Advisory services occasionally involve the risk of collecting payments. Front-loaded and regular payment schedules are used to avoid such risk.

Engineering projects. About 80 percent of Jaakko Pöyry Group's business is project services such as basic and detailed engineering, procurement assistance, and project and construction management and other site services. The projects are

carried out on a fixed price, ceiling fee or time-charge basis. Fixed price and ceiling fee projects contain the risk of involving more professional work or time than estimated as a result of inaccurate time and cost estimates, performance delays, disputes about compensation for additional or changed services, inexperienced staff or other unexpected circumstances. Quality management and project review systems have been implemented throughout the Group to avoid and mitigate such risks. Regular project reviews are conducted. The work in progress, changed and additional work and receivables are assessed and recorded in the project accounting and risk management system. The project manager plays the key role in project risk management. The project manager manages and controls the project from bid preparation to final acceptance. Training is provided to project managers in the whole sphere of their activities.

EPC and O&M projects. About 5 percent of Jaakko Pöyry Group's business is engineering, procurement and construction (EPC) projects and operation and maintenance (O&M) service projects. EPC projects typically contain the project management, engineering, procurement of equipment, construction, erection, commissioning and testing of the plant. O&M projects consist of the running of the plants for the client including maintenance work. EPC and O&M projects are only conducted in the Energy business group. Due to the specific risks entailed in EPC and O&M activities, the total value of such projects is limited to about 30 percent of the Energy business group's annual net sales. Separate risk management policies and instructions have been issued for EPC and O&M projects with detailed risk evaluation and control mechanisms including regular project audits at site.

Partners. A fair amount of projects is conducted in co-operation with subcontractors, in consortiums or with other cooperation partners. Partner risks relating to the performance or financial standing of the partner can involve risk for Jaakko Pöyry Group. Performance related liability risks are transferred with contractual back-to-back arrangements to each respective co-operation partner to the extent possible.

Liability. Professional services provided to clients involve liability risks. These risks may as an example relate to the failure to provide the services in accordance with the agreed professional standards, to calculation and similar errors and to performance delays. To mitigate such risks, special emphasis has been placed on the quality management and control systems in projects, and on limitation of professional liability in contracts. Business groups regularly provide training for project management including proposal and contract management. In order to cover professional liability, the Group carries global liability insurances. The risk with liability insurances is the availability and

CORPORATE GOVERNANCE

pricing of such cover. Furthermore, part of professional risks is not covered under liability insurances and can lead to own risk.

Human resources. The business of Jaakko Pöyry Group is based on professionals. The availability of high-level professionals is an important factor in the Group's risk management. Jaakko Pöyry Group's image as an employer is good and the Group aims at maintaining this image by being a trendsetter in its own field of business.

Information technology. Jaakko Pöyry Group's operations are largely dependent on the use of information and communication technology systems. Malfunctioning or limited access to the systems can negatively affect the operations of the Group. Measures have been taken to limit the effects of external influences on the systems and include a backup of data as well as the use of firewalls, virus scanners and access security.

FINANCIAL RISKS

The Group's business operations involve exposure to a number of financial risks related to currency, credit, funding and interest rate. The Group's policy is to protect itself against any major financial risks according to the Operating Guidelines approved by the Board.

Controllers' Manual. The Group's procedures, principles and systems for financial planning and reporting and financial risk management are described in detail in the Controllers' Manual. The Controllers' Manual is continuously updated to be in compliance with the IFRS standards. Separate implementation guidelines have been issued for each of the specific IFRS/IAS standards that are relevant for the Group's operations. The Group will report according to the IFRS from the beginning of 2005, but the Group's actual business, i.e. project activities, and the related revenue recognition have been in compliance with the IFRS since the beginning of 2002. In order to ensure the reliability and sufficiency of financial information, the Group has selected common systems for financial accounting, project accounting and financial reporting. The common systems will be fully implemented throughout the Group by the end of 2005.

Currency risk. About 10 percent of the Group's net sales are normally exposed to a foreign currency risk. The Group hedges project transaction cash flows denominated in a foreign currency by using forward exchange contracts and states them at

fair value recognised in the income statement. Speculative forward contracts without a connection to a business operation in a foreign currency are not allowed. The translation exposure of investments in foreign subsidiaries is generally not hedged.

Credit risk. The Group's client profile and the spread of its sales between numerous clients reduce the exposure to credit risks. Credit rating procedures, internal follow-up of overdue receivables and a contract policy of balance between work performed and payments received further reduce the Group's credit risk exposure. Investments are allowed only in liquid securities and only with counterparts that have a good credit rating.

Funding risk. To ensure that funding is obtainable and to minimise the cost of funding, the Group shall have a minimum liquidity corresponding to an average of one month's expenses and committed overdraft facilities corresponding to a minimum of half a month's average expenses. Short-term loans must not exceed 20 percent of the total amount of the Group's loans, and the average maturity of long-term debt shall be at least three years. The Group's objective is to minimise the total cash needed for operations by both in-country and cross-border cash pools with both external and internal overdraft facilities.

Interest rate risk. The Group's policy is to achieve a balance between the maturity of long-term loans and the corresponding interest rate level. In case of essential interest rate level differences, the Group enters into interest rate swaps to achieve this target.

GROWTH RELATED RISKS

Acquisitions. A notable part of the Group's growth is expected to come from acquisitions. To manage the risks that are involved in acquisitions, the Group has issued an Acquisition Policy, which defines the structured process, responsibilities and authorities in regard to acquisitions. The policy comprises templates, models and similar tools for the different phases of an acquisition. A restricted number of experienced management is involved in the acquisition process and strict procedures are followed in both preliminary and final approval phases. Fact finding and due diligence processes are always lead and carried out by the Group management who involve outside experts to the process as need be. Particular attention is paid on post merger business and integration plans and their implementation.

The Jaakko Pöyry Group will report its accounts according to the International Financial Reporting Standards (IFRS) from the beginning of 2005. The main adjustments to the statement of income and balance sheet relate to calculation and recording of pension arrangements, goodwill and deferred tax receivables. As the Group's accounting and reporting principles already are largely in line with the IFRS standards, the adoption of IFRS standards does not have any other significant effects on the Group's profit, balance sheet and equity.

IMPACT OF IFRS CHANGES ON THE STATEMENT OF INCOME FOR 2004

The net profit for 2004 according to FAS (Finnish Accounting Standards) was EUR 18.0 million. The impact of IFRS changes on the profit was EUR 1.7 million, increasing the net profit according to IFRS to EUR 19.7 million. Earnings per share were EUR 1.30 (FAS) and EUR 1.42 (IFRS).

IMPACT OF IFRS CHANGES ON THE CONSOLIDATED BALANCE SHEET ON DECEMBER 31, 2003 AND DECEMBER 31, 2004

According to FAS the balance sheet total was EUR 270.9 million at the end of 2003. IFRS changes increased the total value by EUR 14.6 million to EUR 285.5. According to FAS the balance sheet total was EUR 300.4 million at the end of 2004. IFRS changes increased the total value by EUR 12.2 million to EUR 312.6 million. The calculations are based on the present standards and information available.

The calculations are unaudited.

The main factors and their impact on the statement of income and on the balance sheet are the following:

PENSION ARRANGEMENTS

The Group has defined benefit plans in Switzerland, Germany, France and Norway. Some of the voluntary pension arrangements in Finland are also defined benefit plans. The unfunded liability of defined benefit plans increases the Group's liabilities and decreases the equity. Correspondingly, if there are more funds than liabilities in a defined benefit plan, the overfunded amount increases the Group's assets and equity. The pension expenses for defined benefit plans are determined by actuarial calculations.

The unfunded disability part of the Finnish pension system has not been accounted for during the years 2003 and 2004 due to change in legislation. The liability at the end of year 2003 was about 7 million euro.

GOODWILL

The Global Network Company concept is a cornerstone of the Jaakko Pöyry Group's strategy. The Group's comprehensive office network is a unique and important key factor supporting the business, allowing the Group to offer its versatile expertise to locally as well as globally operating companies, combining the knowledge of its global network of experts with a strong knowledge of local conditions. The strategy, with all three business groups targeting the cooperation and integration level of a Global Network Company, supports the Group's policy for allocating goodwill according to IFRS 3.

The three business groups of the Jaakko Pöyry Group (Forest Industry, Energy, Infrastructure & Environment) represent the independent cash generating unit levels where management monitors the return on investment and are therefore chosen as the goodwill allocation level.

The impairment testing is carried out annually during December primarily by discounted cash flow analysis but also crosschecked by multiple based market price comparisons.

The discounted cash flow analysis is based on the approved strategy where growth from acquisitions has been eliminated.

Other main assumptions used in the calculations:

- Beetas between 0.75–1.00
- Pre-tax WACC 8.9%–10.1% p.a. (Post-tax 7.0%–8.2%)
- Perpetuity growth rates 2.5%–3.5% p.a.

The Group's scale for classifying impairment testing results is the following: a) is below, b) corresponds to, c) exceeds slightly, d) exceeds clearly, e) exceeds significantly.

The impairment testing result shows that the value in use of each of the business groups exceeds significantly the related book value.

An external independent expert has issued a "Fairness opinion" on the impairment tests.

DEFERRED TAX RECEIVABLES

The Group's deferred tax receivables are mainly related to tax losses in Group companies. Deferred tax receivables are only booked if it is expected that the tax losses can be utilised during the next three years. An exception is made in Germany, where the deferred tax receivables due to the business volume are expected to be utilised within six years.

FINANCIAL INSTRUMENTS

The implementation of IFRS financial instruments standards does not cause any significant adjustments either to the statement of income or to the balance sheet of the Group.

The results for the forward exchange transactions and currency options have been booked on the basis of realisation. Open forward contracts have been translated at the exchange rates prevailing at the balance sheet date, except for forward contracts related to order stock. After implementation of IFRS also order stock and related forward contracts are valued at the exchange rates prevailing at the balance sheet date.

The change to the accounting principles has a minor impact on the statement of income and balance sheet.

The interest rate swaps made by Jaakko Pöyry Group Oyj for EUR 11.2 million external loans do not have any significant impact on the income statement or balance sheet. The fair value of the interest rate swaps was EUR -0.1 million at the end of 2004.

The value of the available-for-sale financial assets was EUR 6.1 million at the end of 2004.

The IFRS figures do not include adjustments due to the financial instruments standards until January 1, 2005.

RECORDING OF EXCHANGE GAINS AND LOSSES

IFRS has not changed the practice for recording the exchange rate gains and losses. Exchange gains and losses from realisation and from valuation are taken into account in the statement of income. The interest rate differential of the forward contracts is included in the exchange gains or losses. Exchange gains and losses related to business operations are included in net sales or operating expenses. Exchange gains and losses related to financing operations are included in financial income and expenses.

LEASES

The group has both finance lease agreements and operating lease agreements. Assets acquired by finance lease agreements, mainly IT and office equipment, are capitalised as assets in the balance sheet and are depreciated over their economic life according to IAS 17 (leases). The lease obligations are included in interest bearing liabilities.

Operating leases are mainly office facility agreements. Also lease agreements for cars and some office equipment are classified as operating leases. Lease payments for operating leases are treated as rent expenses during the rental period.

SHARE-BASED PAYMENTS

Jaakko Pöyry Group Oyj has issued stock options during the years 1998 and 2004. The fair value of the option programmes has been estimated with the Black&Scholes model, and the annual costs of the option programmes are booked as personnel expenses during the vesting period.

IFRS

EUR million	FAS 2004	Change	IFRS 2004
STATEMENT OF INCOME			
Net sales	473.9		473.9
Other operating income	2.1		2.1
Share of associated companies' results	0.5		0.5
Materials and supplies	64.9		64.9
1) Personnel expenses	263.7	2.7	266.4
2) Depreciation of consolidation goodwill	4.9	- 4.9	0.0
Other depreciation and value decrease	9.1		9.1
Other operating expenses	106.2		106.2
Operating profit	27.7	2.2	29.9
Proportion of net sales, %	5.8		6.3
Financial income and expenses	+ 1.0		+ 1.0
Proportion of net sales, %	0.2		0.2
Profit before extraordinary items	28.7	2.2	30.9
Proportion of net sales, %	6.1		6.5
Extraordinary items	0.0		0.0
Profit before taxes and minority interest	28.7	2.2	30.9
Proportion of net sales, %	6.1		6.5
3) Income taxes	- 9.5	- 0.5	- 10.0
Minority interest	- 1.2		- 1.2
Net profit for the period	18.0	+ 1.7	19.7

CHANGES

EUR million	2004
STATEMENT OF INCOME	
1) Pension expenses from benefit plans	- 2.0
Expenses from option programmes	- 0.7
2) Depreciation of consolidation goodwill	4.9
3) Change in deferred tax receivables	- 0.5
Total	+ 1.7

EUR million	Dec. 31, 2003	Dec. 31, 2004
BALANCE SHEET		
4) Finance lease assets	1.6	1.0
5) Financial assets, value decrease	- 0.2	- 0.2
6) Deferred tax receivables	5.4	4.9
7) Assets from benefit plans	8.0	6.7
Other	- 0.2	- 0.2
Total	14.6	12.2
8) Change in equity	11.5	9.1
9) Finance lease liabilities	1.6	1.0
10) Liabilities from benefit plans	1.5	2.1
Total	14.6	12.2

EUR million	FAS		IFRS		IFRS	
	Dec.31, 03	Change	Dec.31, 03	Dec.31, 04	Change	Dec.31, 04
BALANCE SHEET						
Consolidation goodwill	34.3		34.3	33.6		33.6
Intangible assets	4.7		4.7	4.4		4.4
4) Tangible assets	16.2	1.6	17.8	14.8	1.0	15.8
5) Non-current investments	9.4	- 0.2	9.2	10.4	- 0.2	10.2
6) Deferred tax receivables	0.3	5.4	5.7	1.3	4.9	6.2
Work in progress	35.4		35.4	46.6		46.6
Accounts receivable	90.1		90.1	105.4		105.4
7) Other receivables	17.4	7.8	25.2	21.7	6.5	28.2
Current investments, cash in hand and at banks	63.1		63.1	62.2		62.2
Assets total	270.9	14.6	285.5	300.4	12.2	312.6
8) Shareholders' equity	117.9	11.5	129.4	117.5	9.1	126.6
Minority interest	4.2		4.2	7.1		7.1
9) Interest bearing non-current liabilities	11.2	1.1	12.3	8.6	0.7	9.3
9) Interest bearing current liabilities	2.2	0.5	2.7	2.6	0.3	2.9
Project advances	37.5		37.5	51.6		51.6
Accounts payable	10.6		10.6	13.9		13.9
10) Other non-interest bearing liabilities	87.3	1.5	88.8	99.1	2.1	101.2
Liabilities total	270.9	14.6	285.5	300.4	12.2	312.6

EUR million	Dec. 31, 2003	Dec. 31, 2004
SHAREHOLDERS' EQUITY		
Shareholders' equity FAS	117.9	117.5
Benefit plans, net assets	6.5	4.6
Deferred tax receivables	5.4	4.9
Financial assets, value decrease	- 0.2	- 0.2
Other	- 0.2	- 0.2
IFRS changes total	11.5	9.1
Shareholders' equity IFRS	129.4	126.6

	FAS 2004	IFRS 2004
KEY FIGURES		
Earnings/share, EUR	1.30	1.42
Corrected with dilution effect	1.26	1.38
Shareholders' equity/share, EUR	8.43	9.09
Return on investment, %	21.6	21.4
Return on equity, %	15.6	15.6
Equity ratio, %	50.1	51.2
Net debt/equity ratio (gearing), %	- 40.9	- 37.4

IFRS

EUR million	FAS					IFRS				
	1-3/04	4-6/04	7-9/04	10-12/04	2004	1-3/04	4-6/04	7-9/04	10-12/04	2004
NET SALES										
Forest Industry	47.1	48.4	40.7	50.1	186.3	47.1	48.4	40.7	50.1	186.3
Energy	33.0	35.7	35.5	42.3	146.5	33.0	35.7	35.5	42.3	146.5
Infrastructure & Environment	35.5	34.7	34.6	37.3	142.1	35.5	34.7	34.6	37.3	142.1
Other	- 0.1	0.0	- 0.4	- 0.5	- 1.0	- 0.1	0.0	- 0.4	- 0.5	- 1.0
	115.5	118.8	110.4	129.2	473.9	115.5	118.8	110.4	129.2	473.9
OPERATING PROFIT AND NET PROFIT FOR THE PERIOD										
Forest Industry	3.5	4.4	4.2	5.4	17.5	3.5	4.3	4.1	5.3	17.2
Energy	2.1	1.5	1.7	2.7	8.0	1.8	1.3	1.4	2.5	7.0
Infrastructure & Environment	1.5	1.7	2.4	2.4	8.0	1.3	1.5	2.1	2.1	7.0
Other	- 1.4	- 1.6	- 1.4	- 1.4	- 5.8	- 0.1	- 0.3	- 0.2	- 0.7	- 1.3
Operating profit	5.7	6.0	6.9	9.1	27.7	6.5	6.8	7.4	9.2	29.9
Financial items	0.1	0.2	0.2	0.5	1.0	0.1	0.2	0.2	0.5	1.0
Profit before extraordinary items	5.8	6.2	7.1	9.6	28.7	6.6	7.0	7.6	9.7	30.9
Income taxes	- 2.1	- 2.4	- 1.3	- 3.7	- 9.5	- 2.2	- 2.5	- 1.4	- 3.9	- 10.0
Minority interest	- 0.1	- 0.4	- 0.1	- 0.6	- 1.2	- 0.1	- 0.4	- 0.1	- 0.6	- 1.2
Net profit for the period	3.6	3.4	5.7	5.3	18.0	4.3	4.1	6.1	5.2	19.7
BALANCE SHEET										
Consolidation goodwill	33.1	32.2	31.5	33.6		33.1	32.2	31.5	33.6	
Intangible assets	4.8	5.0	4.6	4.4		4.8	5.0	4.6	4.4	
Tangible assets	16.1	16.8	16.5	14.8		17.6	18.2	17.7	15.8	
Non-current investments	9.8	10.0	10.1	10.4		9.6	9.8	9.9	10.2	
Deferred tax receivables	0.5	0.7	1.0	1.3		5.8	5.9	6.1	6.2	
Work in progress	46.1	54.2	65.1	46.6		46.1	54.2	65.1	46.6	
Accounts receivable	81.4	93.1	85.4	105.4		81.4	93.1	85.4	105.4	
Other receivables	20.3	25.5	27.6	21.7		27.8	32.7	34.4	28.2	
Current investments, cash in hand and at banks	49.7	44.8	48.1	62.2		49.7	44.8	48.1	62.2	
Assets total	261.8	282.3	289.9	300.4		275.9	295.9	302.8	312.6	
Shareholders' equity	100.6	104.6	110.5	117.5		111.6	115.0	120.3	126.6	
Minority interest	4.2	6.9	6.7	7.1		4.2	6.9	6.7	7.1	
Interest bearing non-current liabilities	11.2	10.4	9.5	8.6		12.2	11.4	10.4	9.3	
Interest bearing current liabilities	2.1	2.1	3.3	2.6		2.6	2.5	3.6	2.9	
Project advances	38.3	41.2	46.7	51.6		38.3	41.2	46.7	51.6	
Accounts payable	11.3	11.8	11.8	13.9		11.3	11.8	11.8	13.9	
Other non-interest bearing liabilities	94.1	105.3	101.4	99.1		95.7	107.1	103.3	101.2	
Liabilities total	261.8	282.3	289.9	300.4		275.9	295.9	302.8	312.6	

CALCULATION OF KEY FIGURES

Return on investment, ROI %	$\frac{\text{profit before extraordinary items} + \text{interest and other financial expenses}}{\text{balance sheet total} - \text{non-interest bearing liabilities (average)}} \times 100$
Return on equity, ROE %	$\frac{\text{profit before extraordinary items} - \text{taxes}}{\text{shareholders' equity} + \text{minority interest (average)}} \times 100$
Equity ratio %	$\frac{\text{shareholders' equity} + \text{minority interest}}{\text{balance sheet total} - \text{advance payments received}} \times 100$
Equity/assets ratio %	$\frac{\text{shareholders' equity} + \text{minority interest}}{\text{balance sheet total}} \times 100$
Net debt/equity ratio, gearing %	$\frac{\text{interest-bearing liabilities} - \text{current investments} - \text{cash in hand and at banks}}{\text{shareholders' equity} + \text{minority interest}} \times 100$
Current ratio	$\frac{\text{current assets}}{\text{current liabilities}}$
Earnings/share, EPS	$\frac{\text{profit before extraordinary items} - \text{taxes including taxes from appropriations} - \text{minority interest}}{\text{issue-adjusted average number of shares for the fiscal year}}$
Shareholders' equity/share	$\frac{\text{shareholders' equity}}{\text{issue-adjusted number of shares at the end of the fiscal year}}$
Dividend/share	$\frac{\text{dividend}}{\text{issue-adjusted number of shares at the end of the fiscal year}}$
Dividend/earnings %	$\frac{\text{dividend for the fiscal year}}{\text{profit before extraordinary items} - \text{taxes including taxes from appropriations} - \text{minority interest}} \times 100$
Effective return on dividend %	$\frac{\text{dividend/share}}{\text{issue-adjusted trading price at the end of the fiscal year}} \times 100$
Price/earnings multiple, P/E	$\frac{\text{quoted share price at the end of the fiscal year}}{\text{earnings per share}}$
Market value of share capital	$\text{number of shares at the end of the fiscal year} \times \text{closing price at the end of the fiscal year}$
Exchange of shares %	$\frac{\text{number of shares exchanged during the fiscal year}}{\text{average number of shares for the fiscal year}} \times 100$

Competence. Service. Solutions.

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